

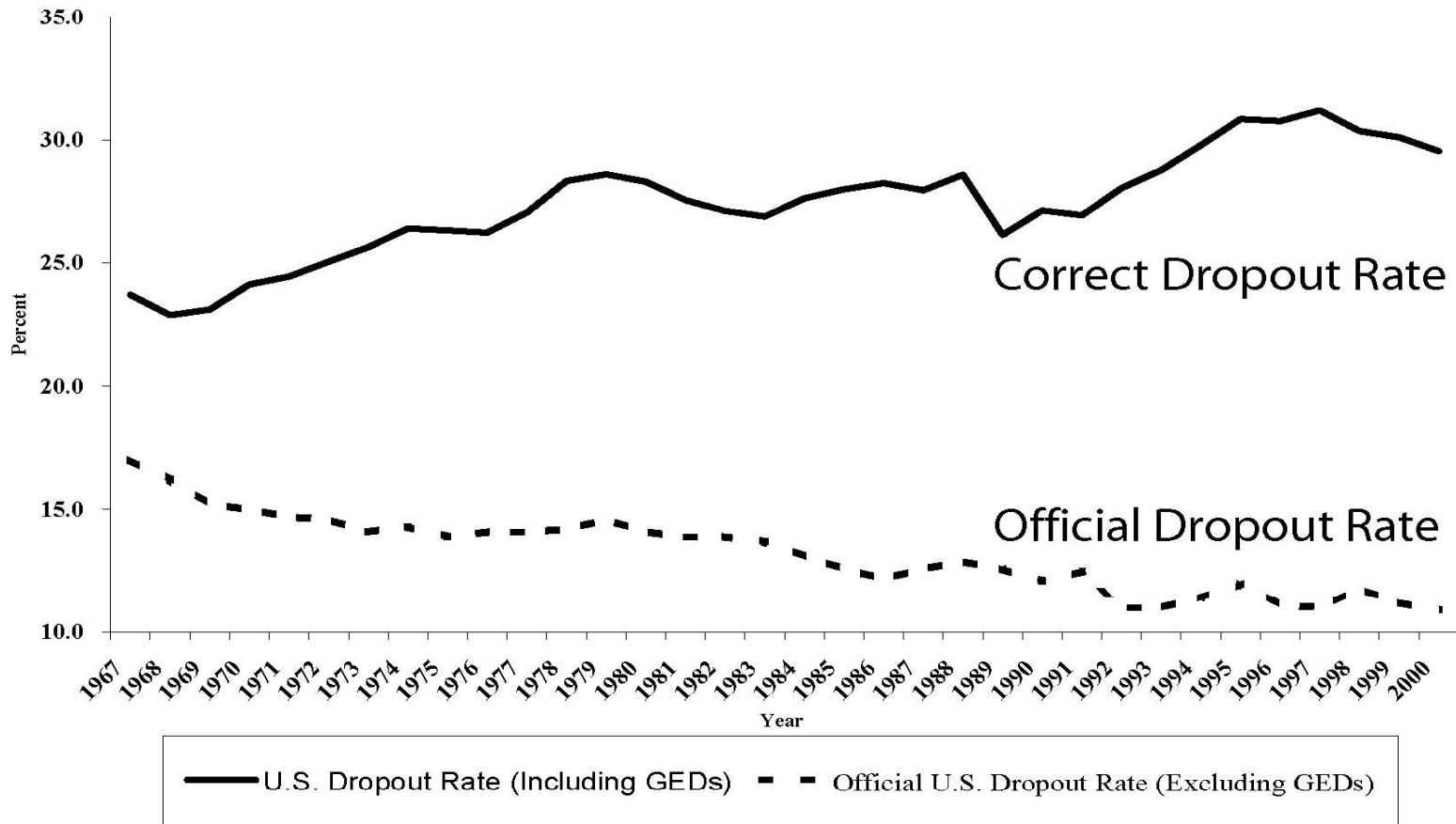
# The Economic Case for Investing in Disadvantaged Young Children

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James. Heckman  
University of Chicago

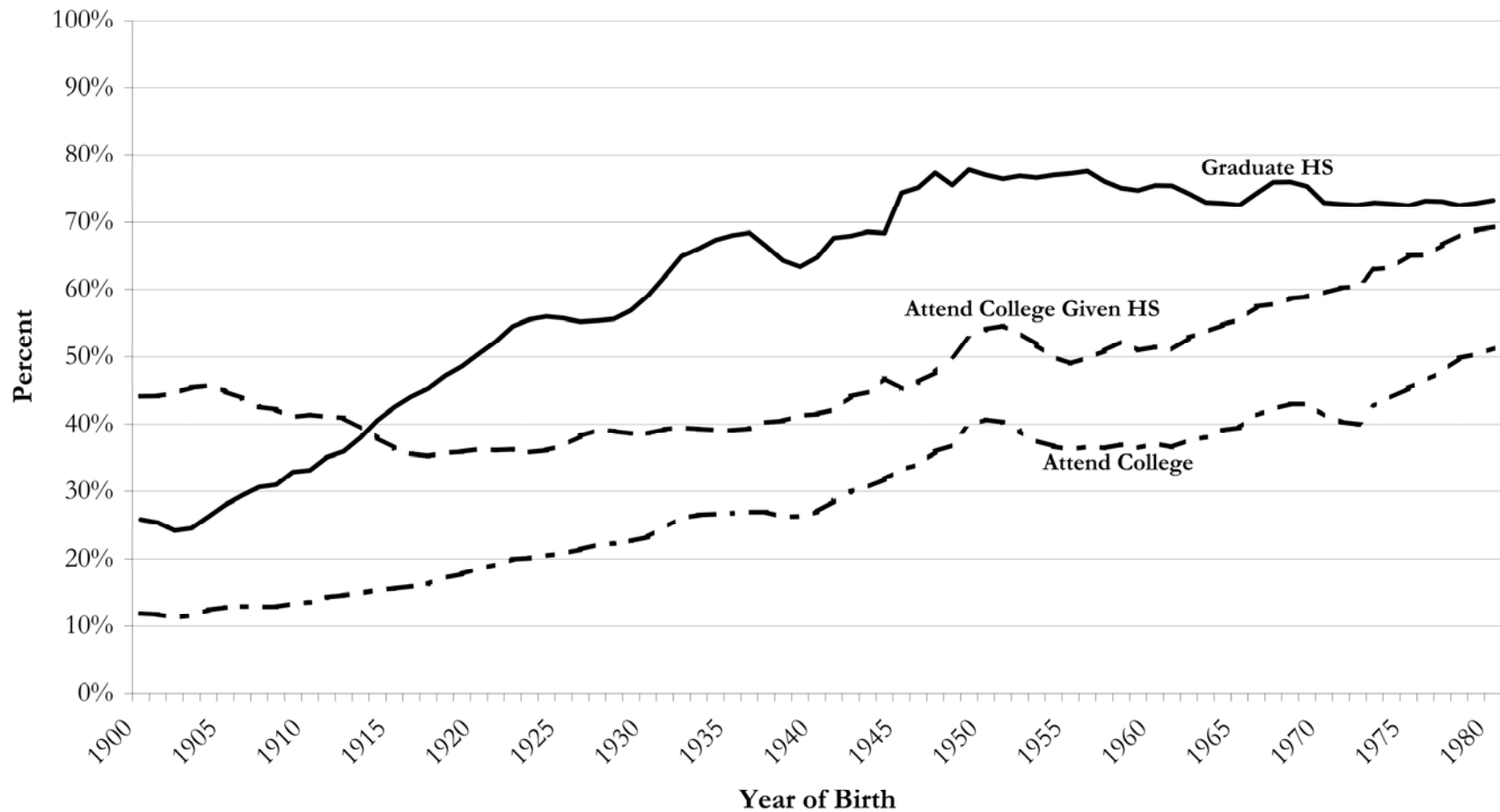
Missouri Business Leaders Summit on Early Childhood Investment  
St. Louis Federal Reserve  
St. Louis, Missouri  
November 16, 2009

# Figure 1: The American High School Dropout Rate is Increasing



Source: (1) The National Center for Education Statistics Digest of Educational Statistics, 2001, Tables 103 and 108; (2) NCES, Dropout Rates in the United States, 2002

Figure 2: The Slowdown in the Growth of College Attendance is Due to the Growing High School Dropout Rate



Source: Heckman and LaFontaine (2007)



## The Argument in a Nutshell

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- I. Many major economic and social problems in American society such as crime, teenage pregnancy, dropping out of high school and adverse health conditions can be traced to low levels of skill and ability in society.



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- II. In designing policies, it is important to recognize the *multiplicity* of abilities.
- III. Current public policy discussions focus on promoting and measuring cognitive ability through IQ and achievement tests. For example, the accountability standards in the No Child Left Behind Act concentrate attention on achievement test scores, not evaluating a range of other factors that promote success in school and life.



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- III. Current public policy discussions focus on promoting and measuring cognitive ability through IQ and achievement tests. For example, the accountability standards in the No Child Left Behind Act concentrate attention on achievement test scores, not evaluating a range of other factors that promote success in school and life.
- IV. Cognitive abilities are important determinants of socioeconomic success.



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- VIII. Family environments of young children are major predictors of cognitive and socio-emotional abilities, as well as crime, health and obesity.



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- IX. This observation is a major source of concern because family environments in the U.S. and many other countries around the world have deteriorated over the past 40 years.
- X. The real measure of child poverty is the quality of parenting.



## The Argument in a Nutshell

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- XI. Experimental evidence on the effectiveness of early interventions in disadvantaged families supports by a positive example a large body of non-experimental evidence that adverse family environments harm children.



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- XII. If society intervenes early enough, it can raise cognitive and socio-emotional abilities and the health of disadvantaged children.
- XIII. Early interventions promote schooling, reduce crime, foster workforce productivity and reduce teenage pregnancy.
- XIV. These interventions are estimated to have high benefit-cost ratios and rates of return, in the range of 7-10% per annum compared to a post-war return to equity of 5.8%.



## The Argument in a Nutshell

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- XV. As programs are currently configured, early interventions have much higher economic returns than later interventions such as reduced pupil-teacher ratios, public job training, convict rehabilitation programs, adult literacy programs, tuition subsidies or expenditure on police.



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- XVI. Life cycle skill formation is dynamic in nature. Skill begets skill; motivation begets motivation. If a child is not motivated and stimulated to learn and engage early on in life, the more likely it is that when the child becomes an adult, it will fail in social and economic life. The longer society waits to intervene in the life cycle of a disadvantaged child, the more costly it is to remediate disadvantage. Similar dynamics appear to be at work in creating child health and mental health.



## The Argument in a Nutshell

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XVII. For early interventions for disadvantaged children there is no equity-efficiency tradeoff. For later interventions there is an equity-efficiency tradeoff.



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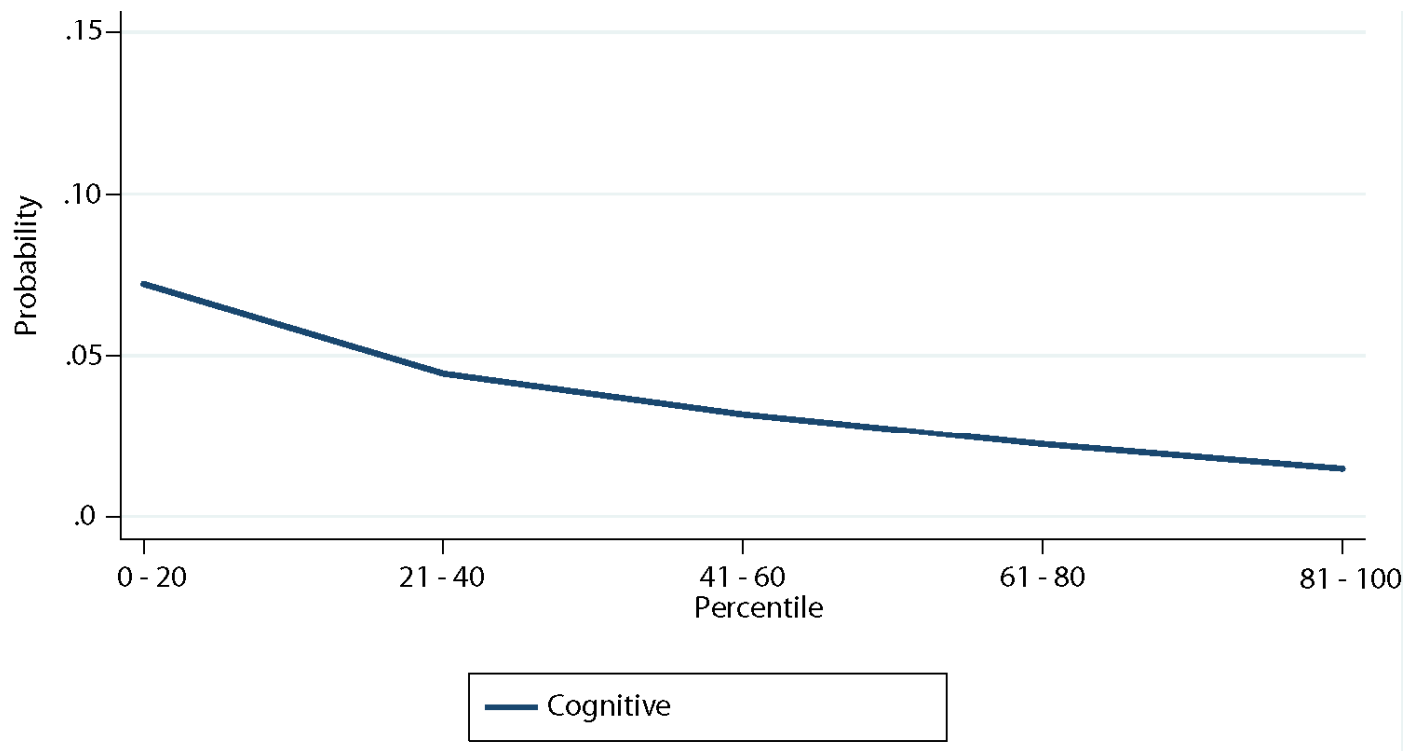
XVIII. A major refocus of policy is required to create a cost-effective human investment strategy based on modern understanding of the way skills and health are formed over the life cycle and the importance of the early years in creating inequality in America, and in producing skills for the workforce.

Table 1: Ability Explains Schooling Gaps

	White-Black Educational Gap	White-Hispanic Educational Gap
High School Completion Gap		
Actual White-Minority Gap	.06	.14
Ability Adjusted Gap	-.14	-.12
College Entry Gap		
Actual White-Minority Gap	.12	.14
Ability Adjusted Gap	-.16	-.15

Source: Cameron and Heckman (2001)

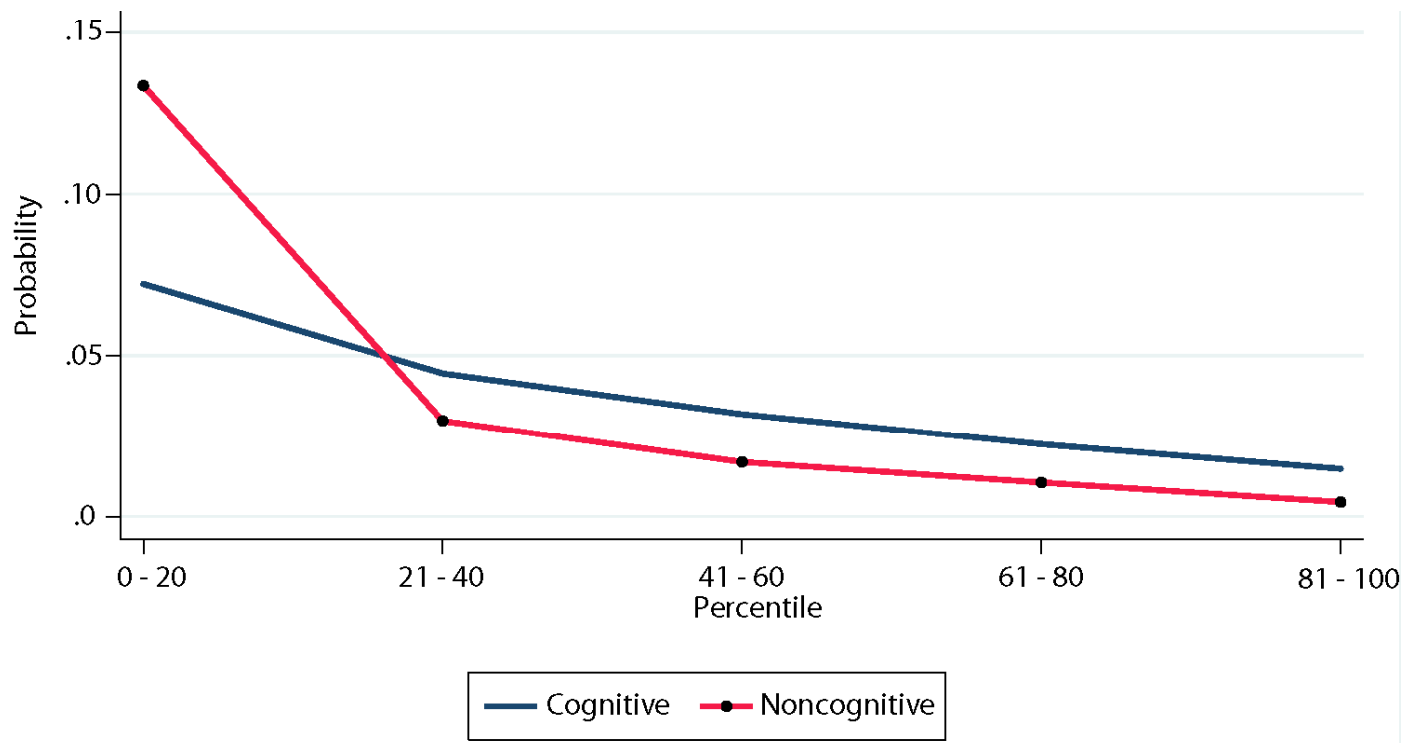
Figure 3: Ever been in jail by age 30, by ability (males)



Note: This figure plots the probability of a given behavior associated with moving up in one ability distribution for someone after integrating out the other distribution. For example, the lines with markers show the effect of increasing noncognitive ability after integrating the cognitive ability.

Source: Heckman, Stixrud, and Urzua (2006)

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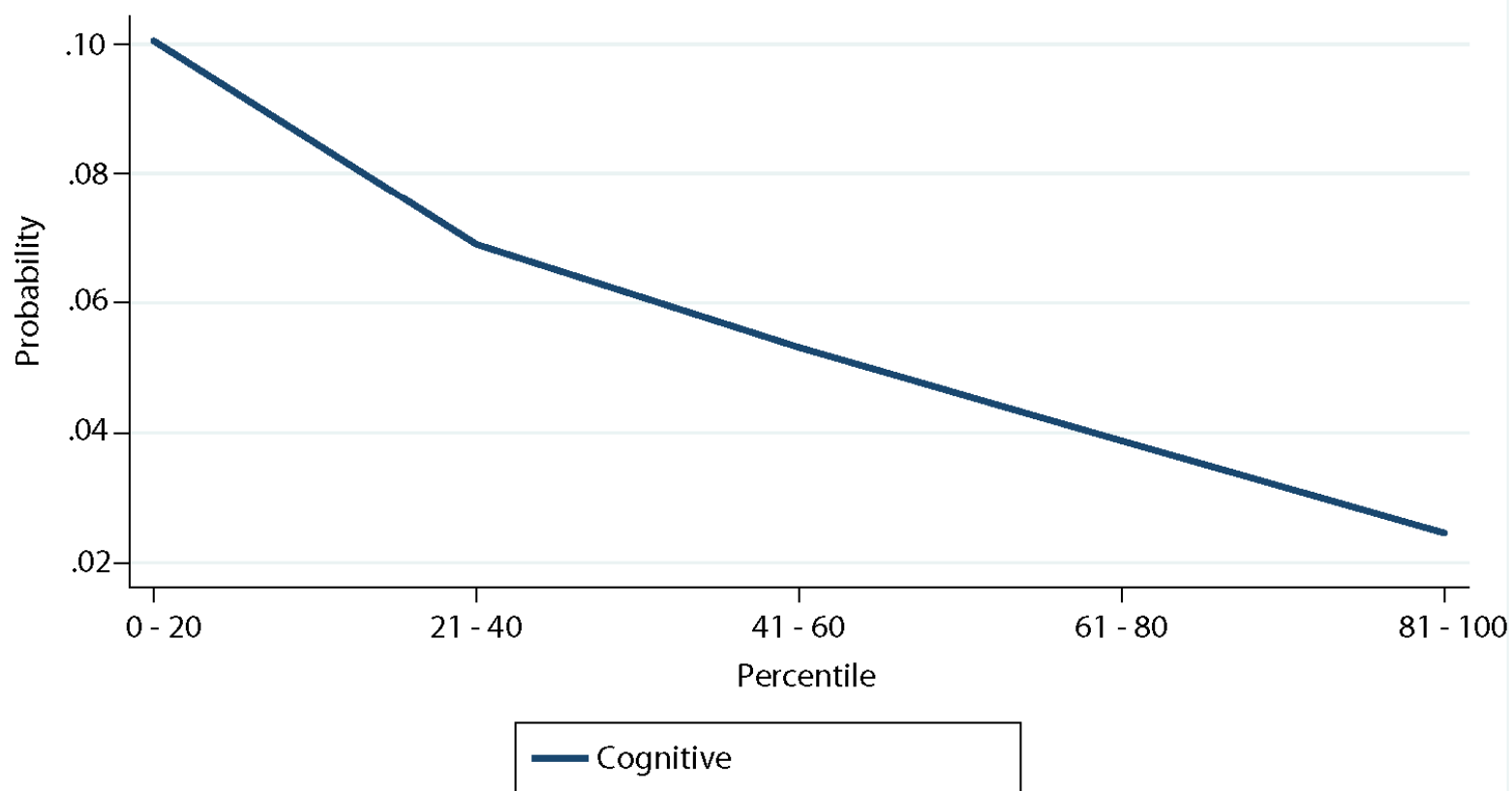


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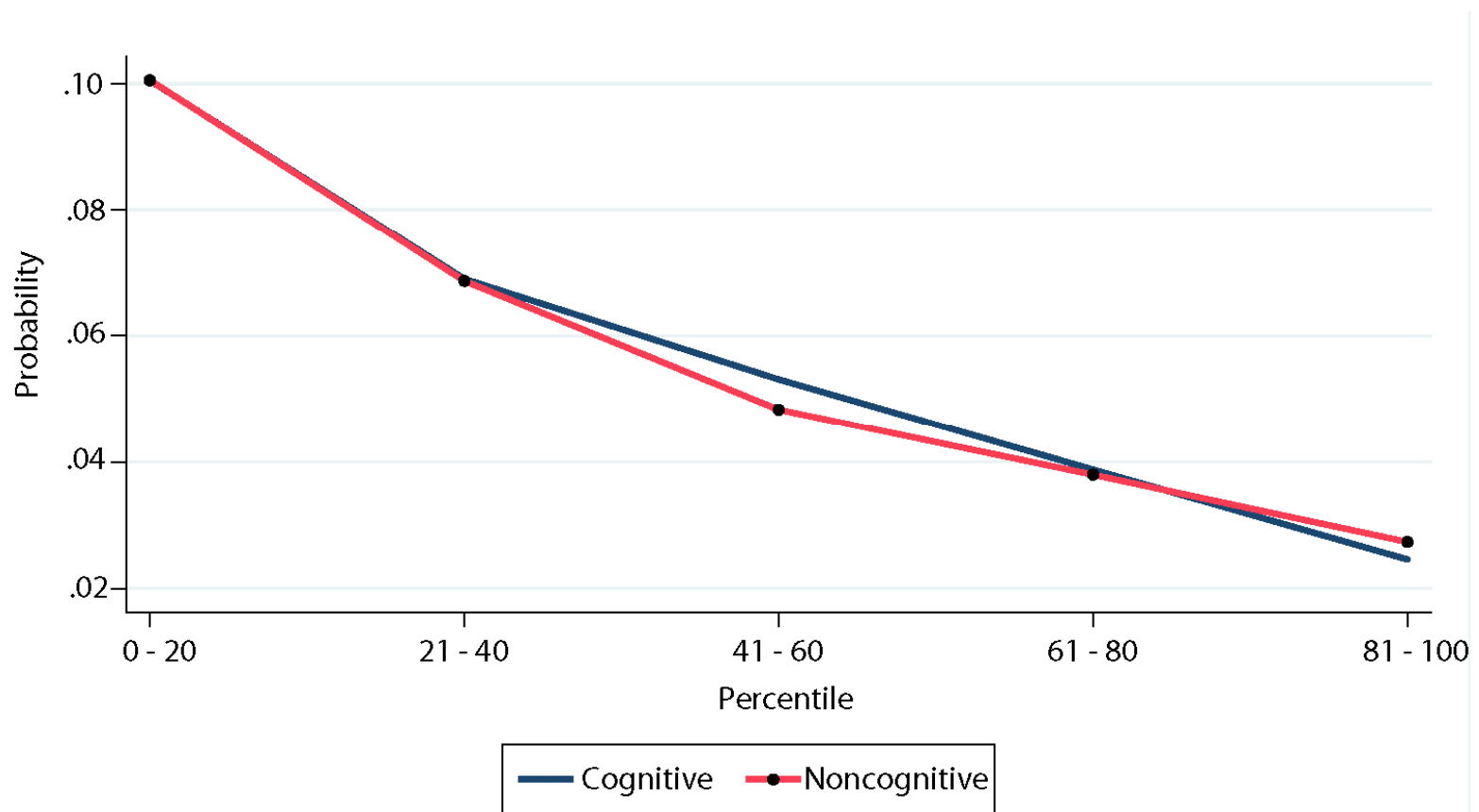


Figure 4: Probability of Being Single With Children  
(Teenage Pregnancy)



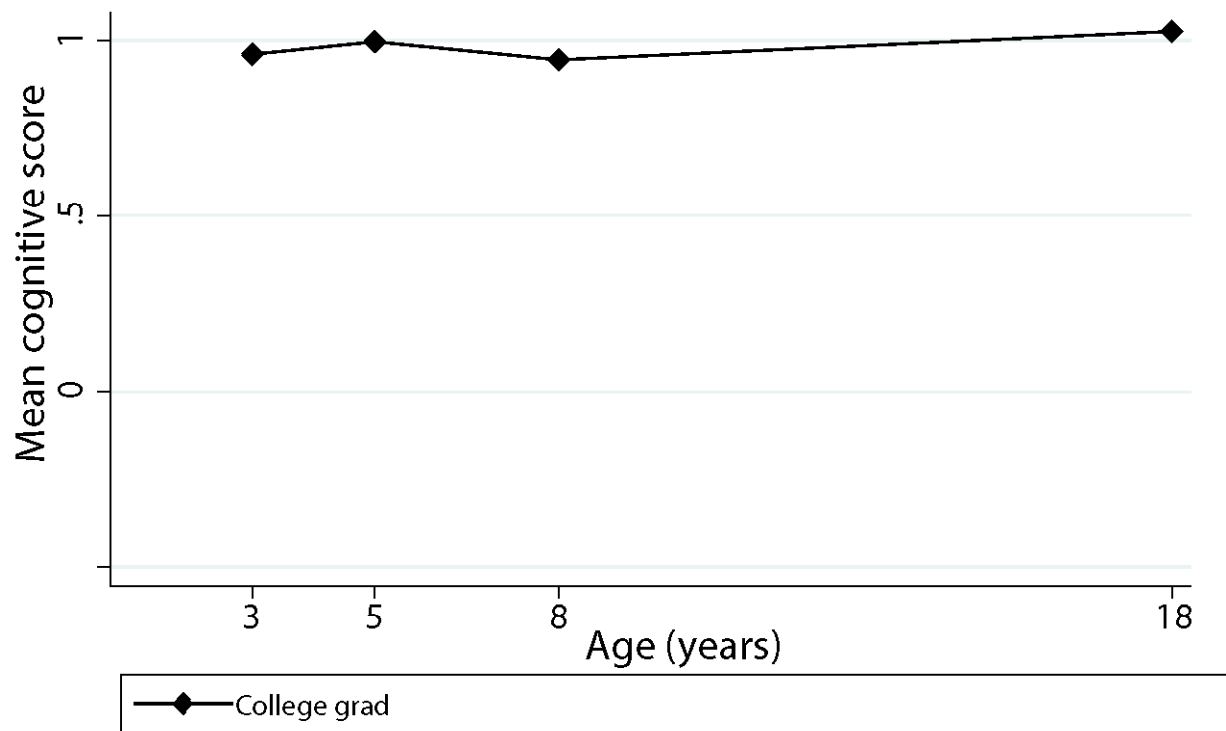
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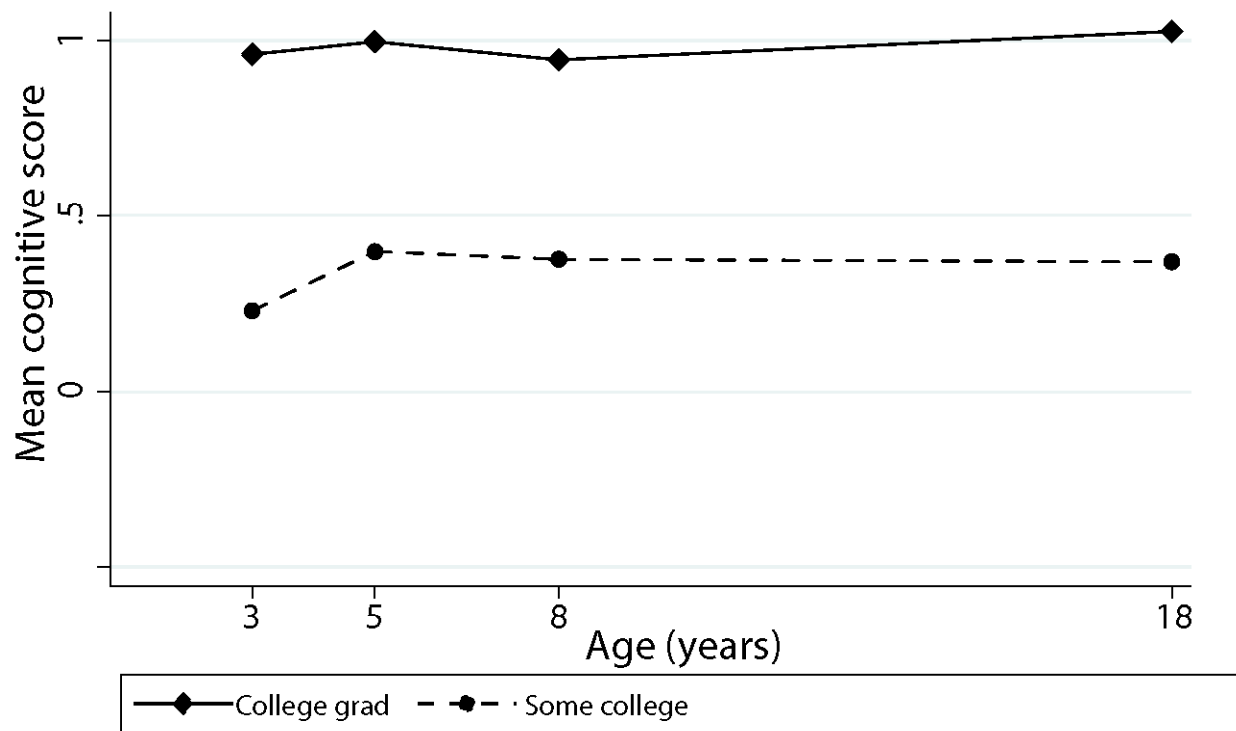
Figure 5: Trend in mean cognitive score by maternal education



Note: Each score standardized within observed sample. Using all observations and assuming data missing at random.

Source: Brooks-Gunn et al. (2006).

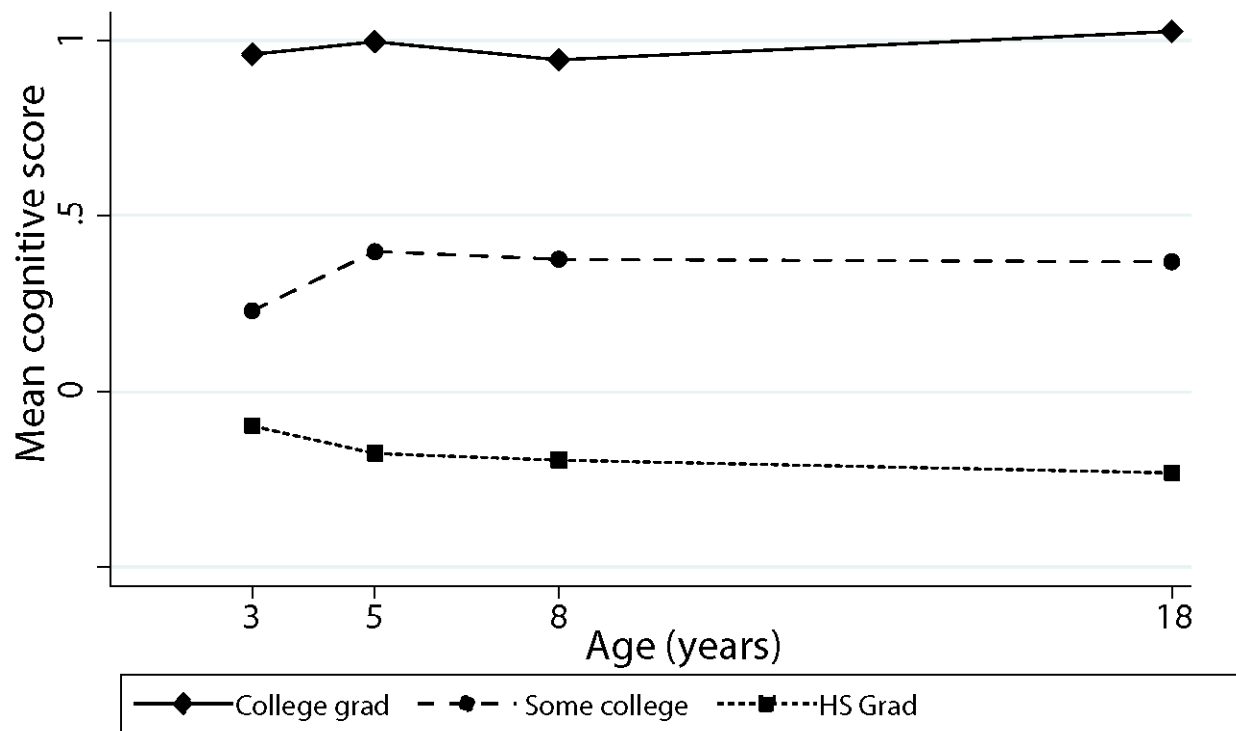
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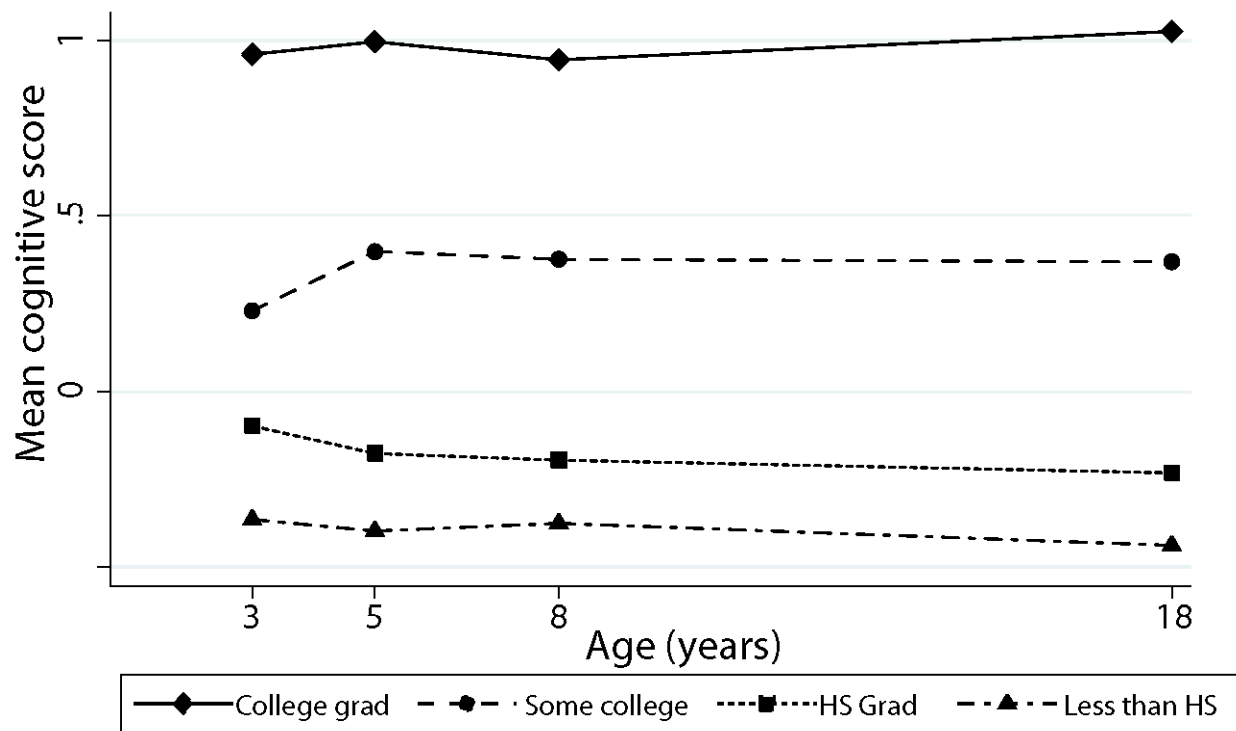
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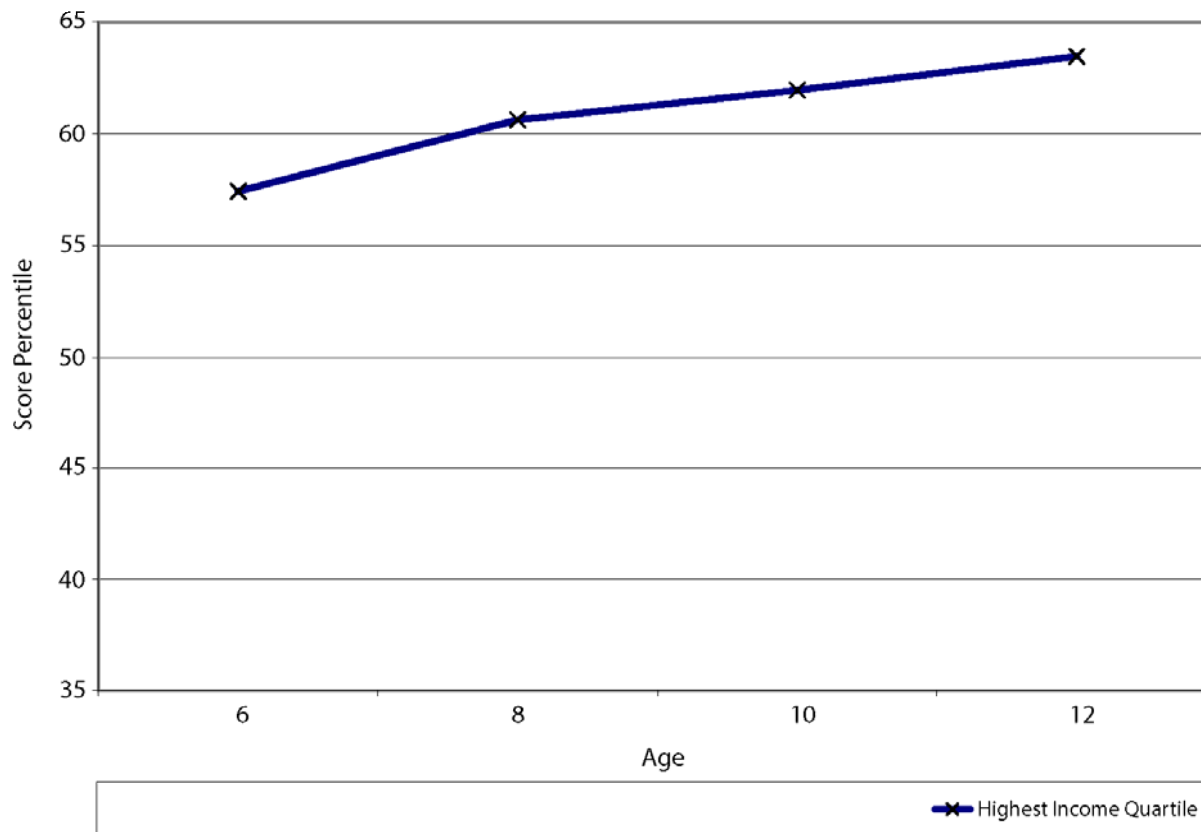
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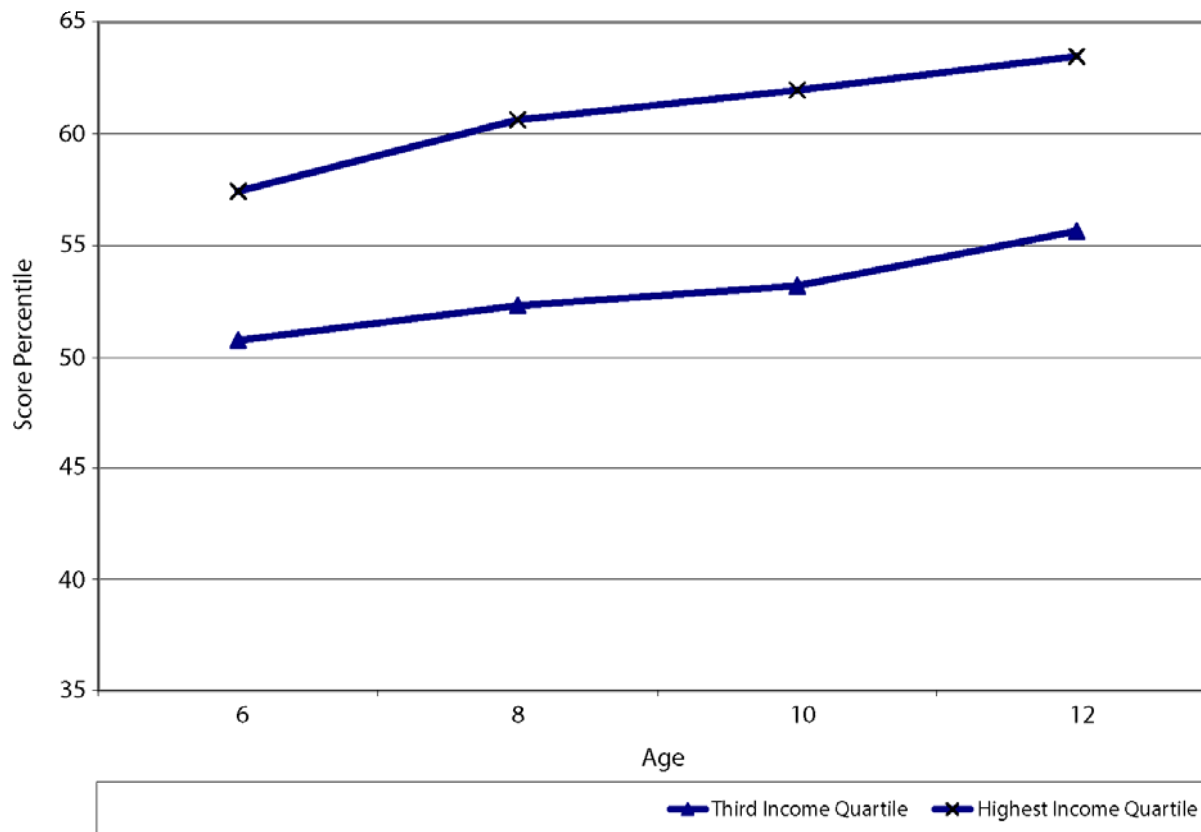
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Figure 6: Children of NLSY  
Average percentile rank on Math score, by income quartile\*



\*Income quartiles are computed from average family income between the ages of 6 and 10.

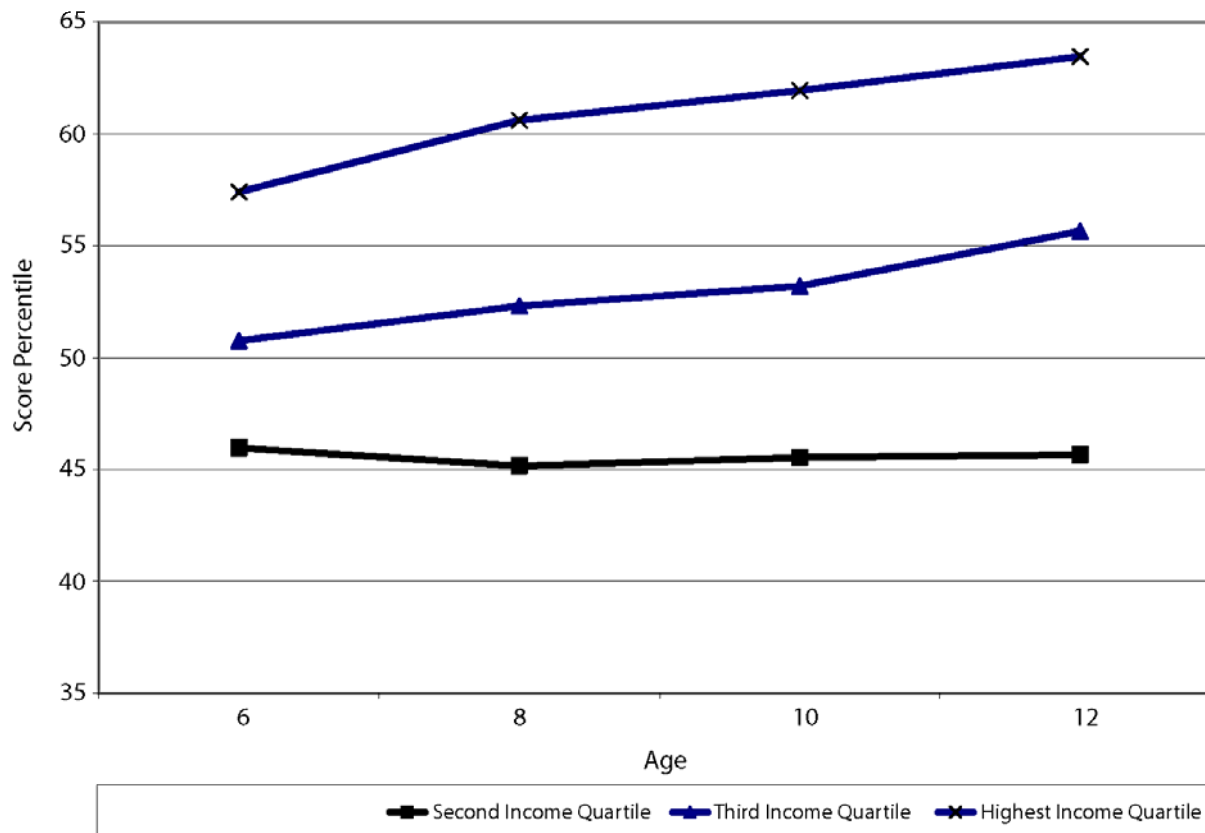
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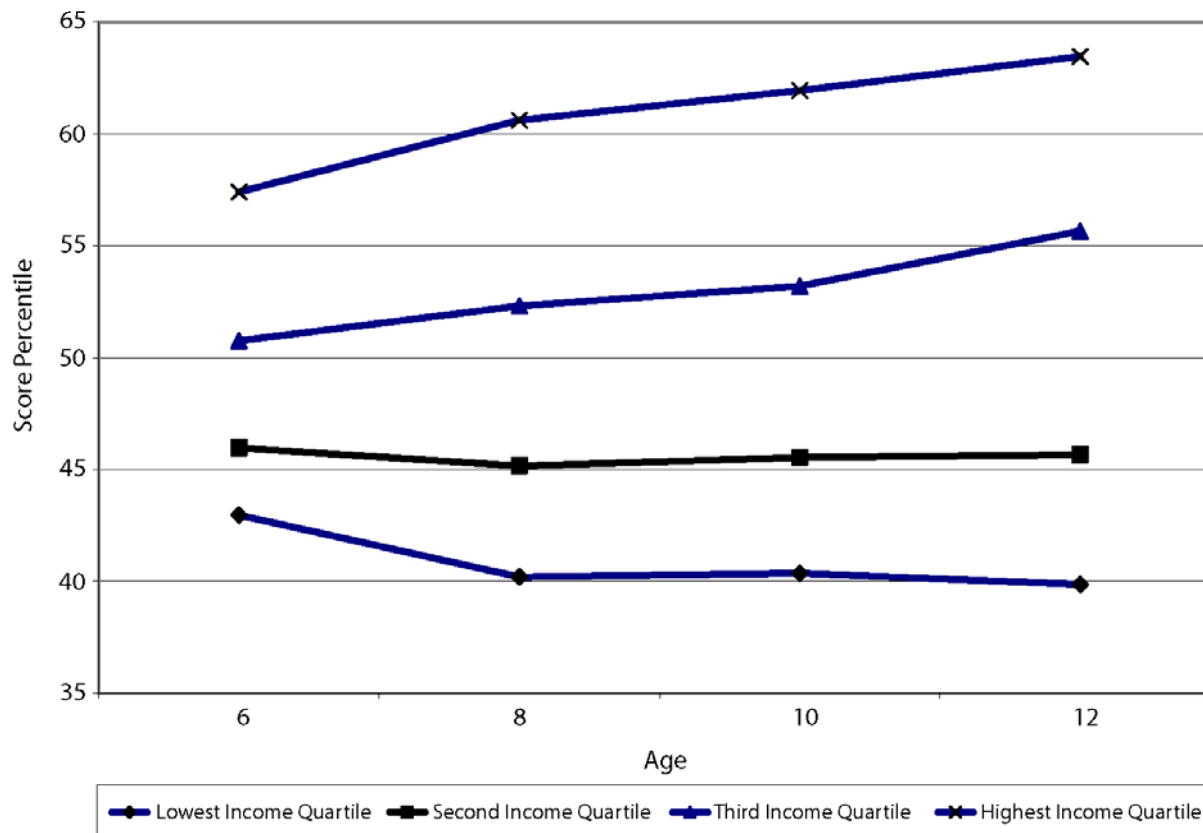


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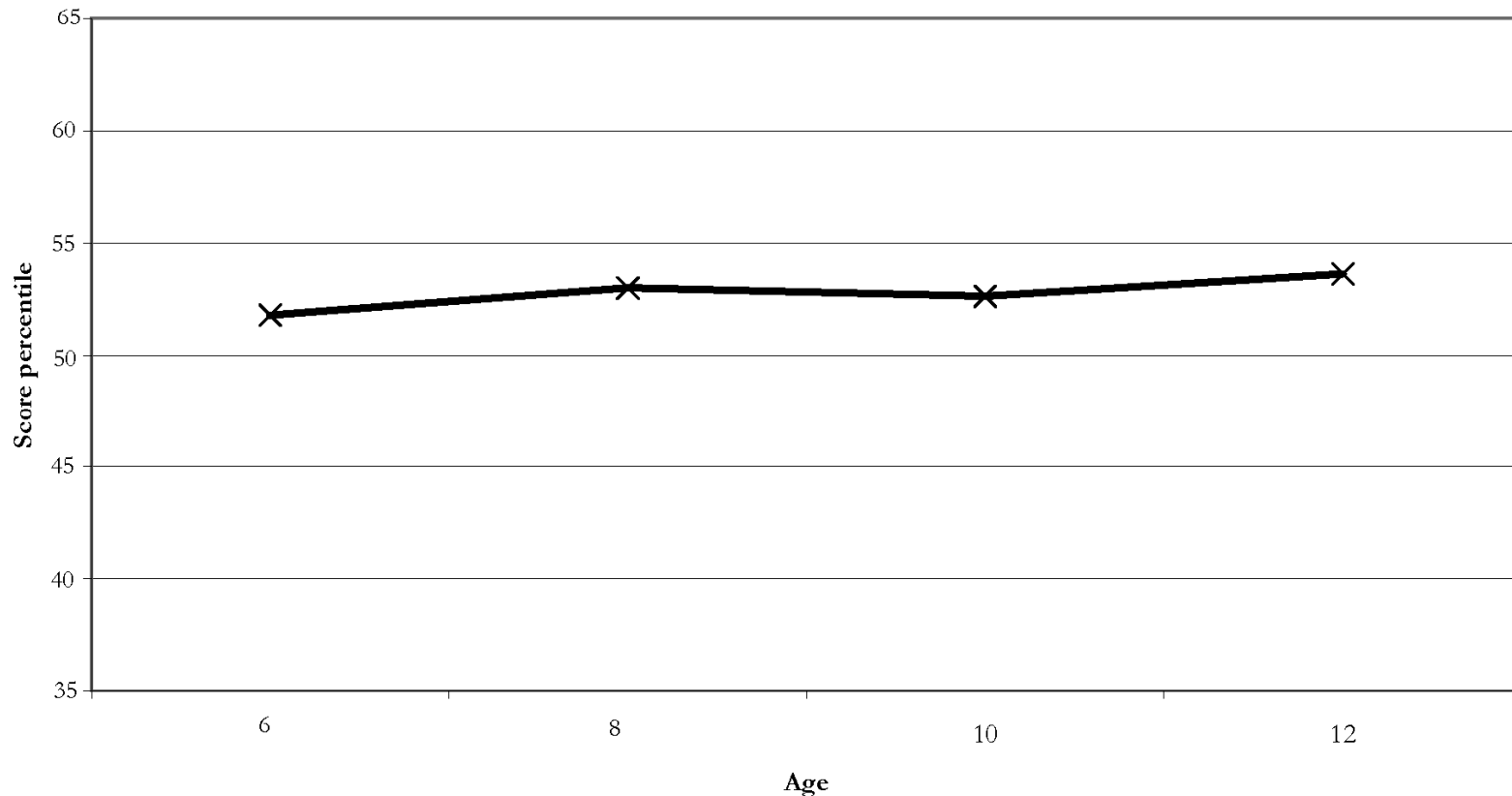
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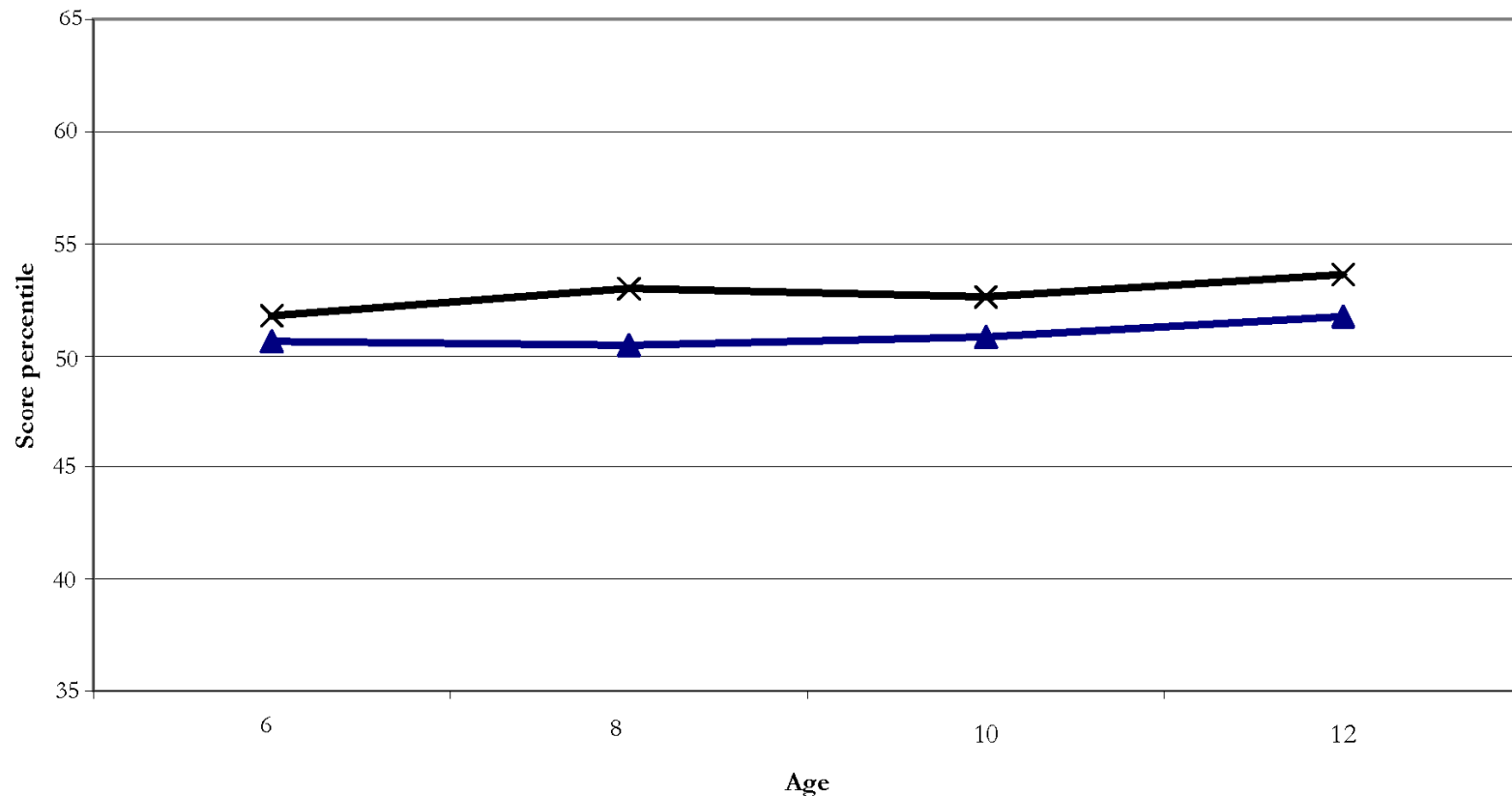
Figure 7: Children of NLSY  
Adjusted average Math score percentiles by income quartile\*



\* Residualized on maternal education, maternal AFQT (corrected for the effect of schooling) and broken home at each age

—x— Highest income quartile

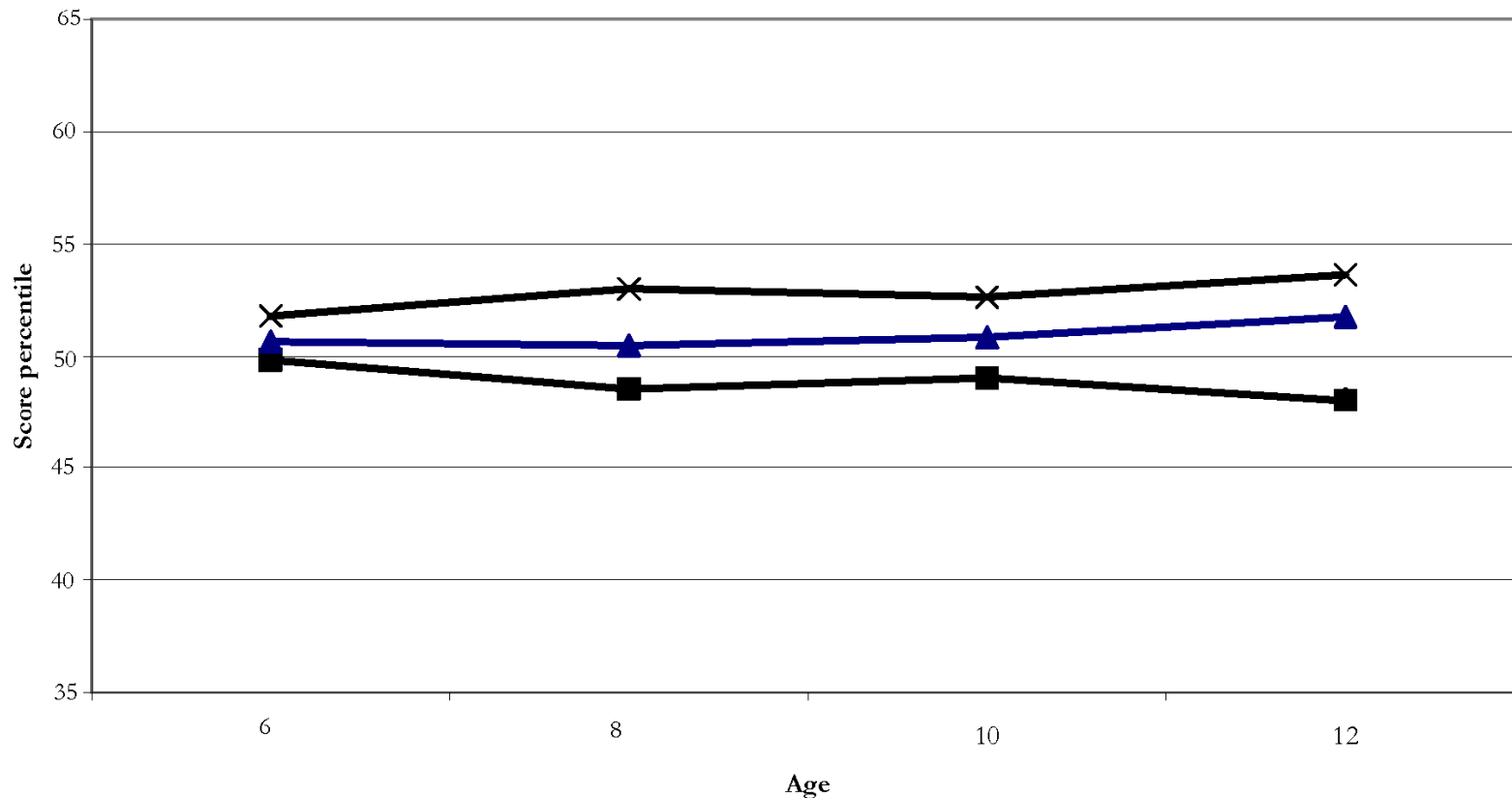
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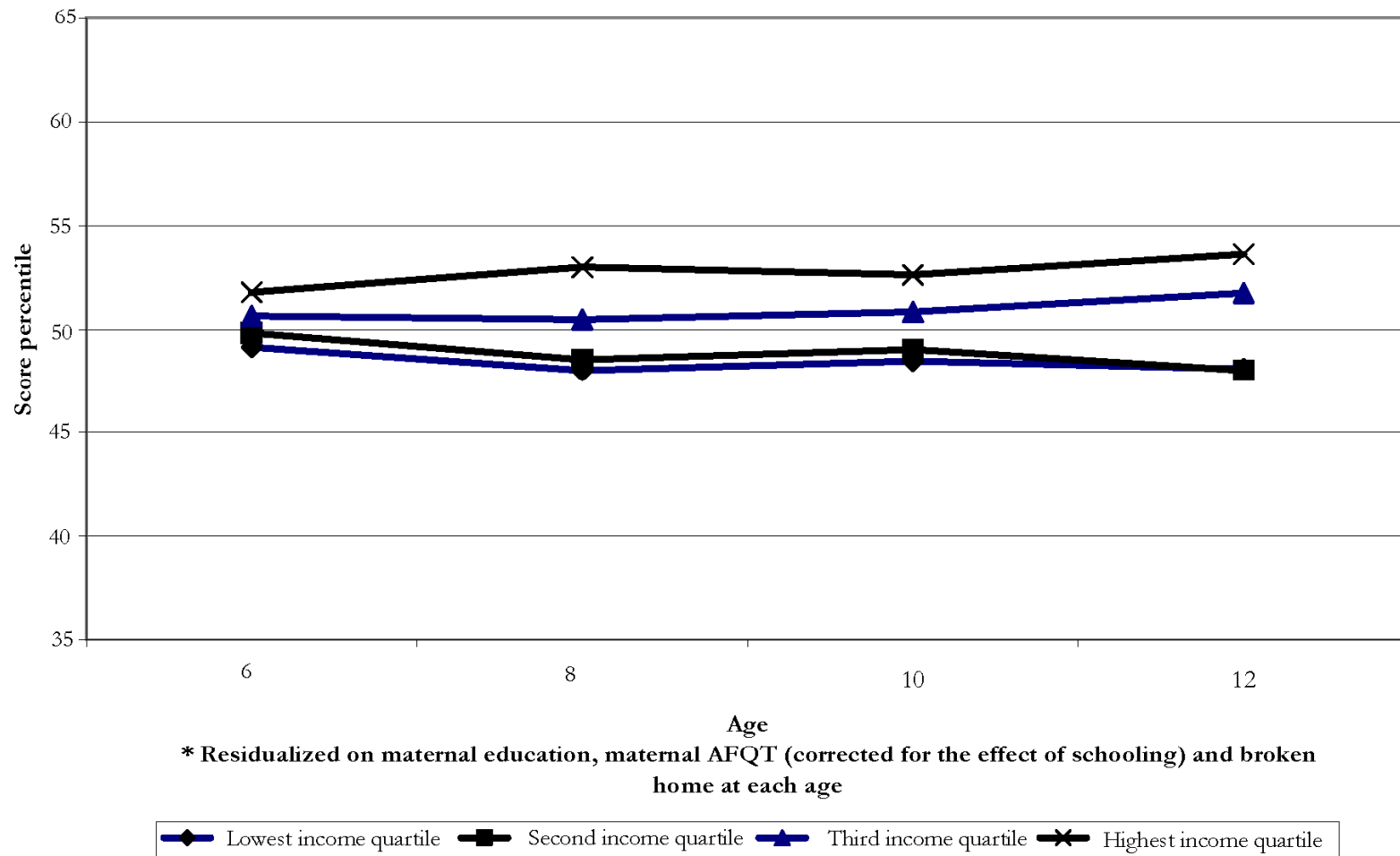


Figure 8a: Percent of Children Under 18 Living with One Parent, By Marital Status of Single Parent

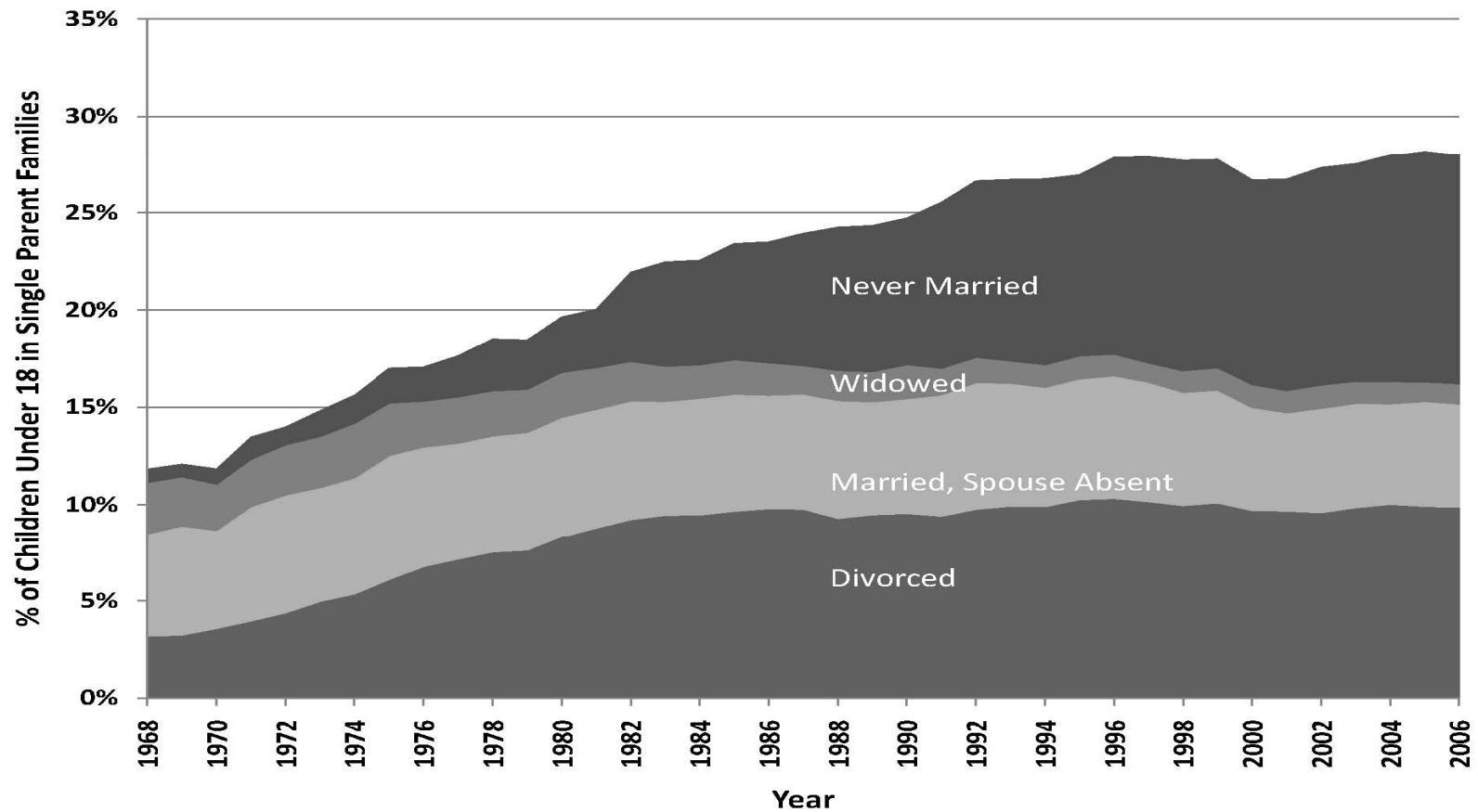


Figure 8b: Percent of All Children Less than Five With Never-Married Mother by Race

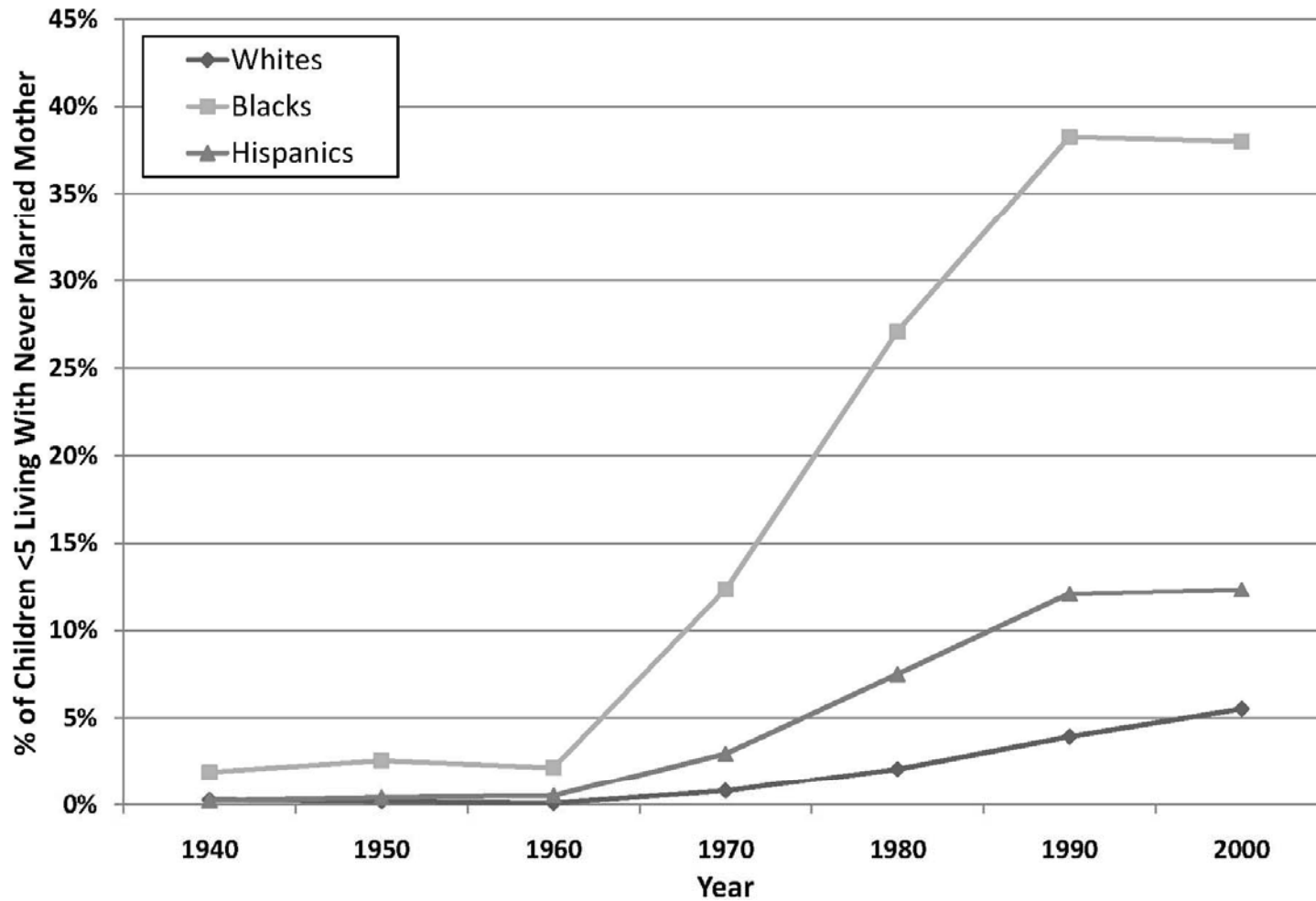




Figure 8c: Trends in Single Motherhood, 1960 to 2000

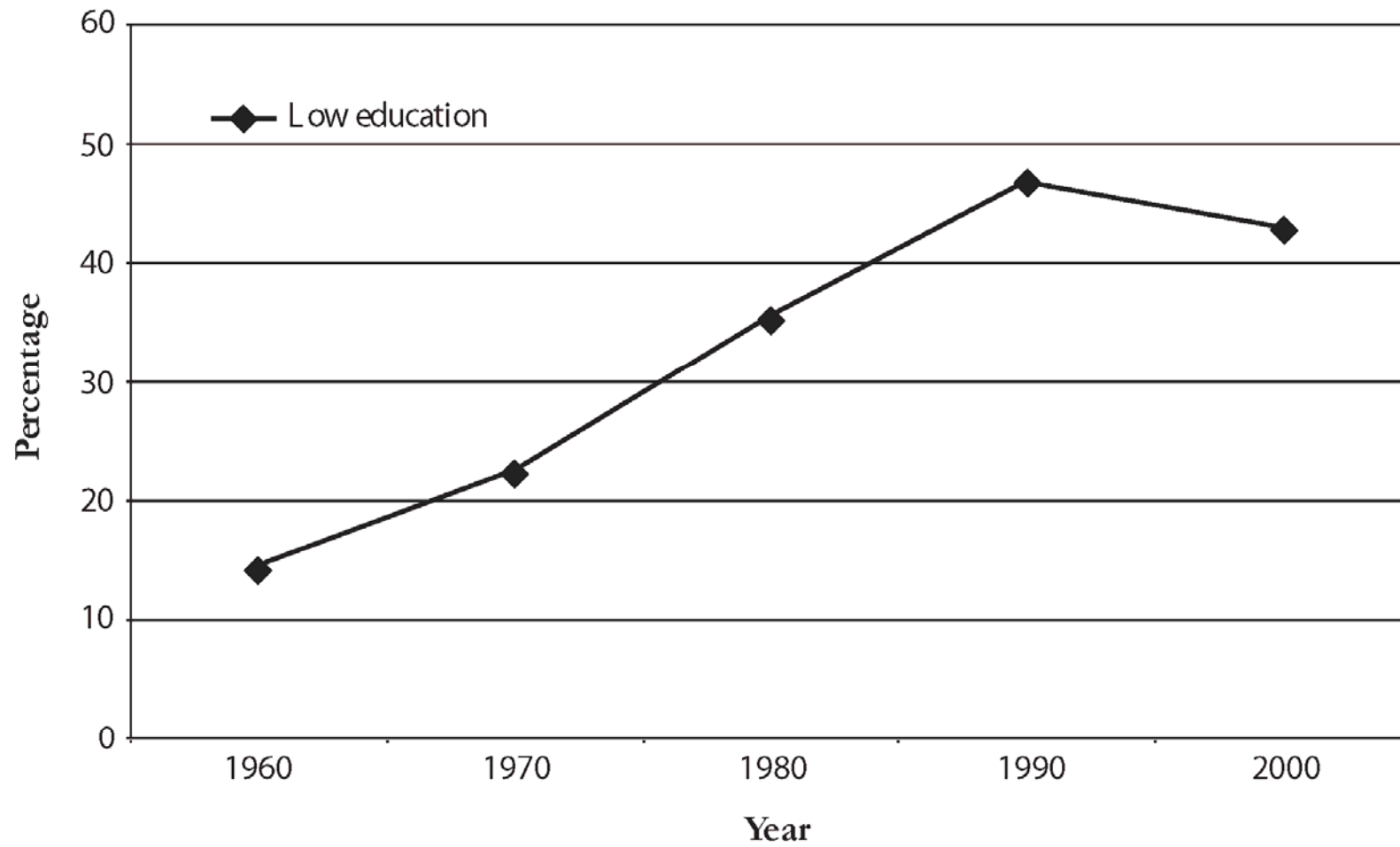


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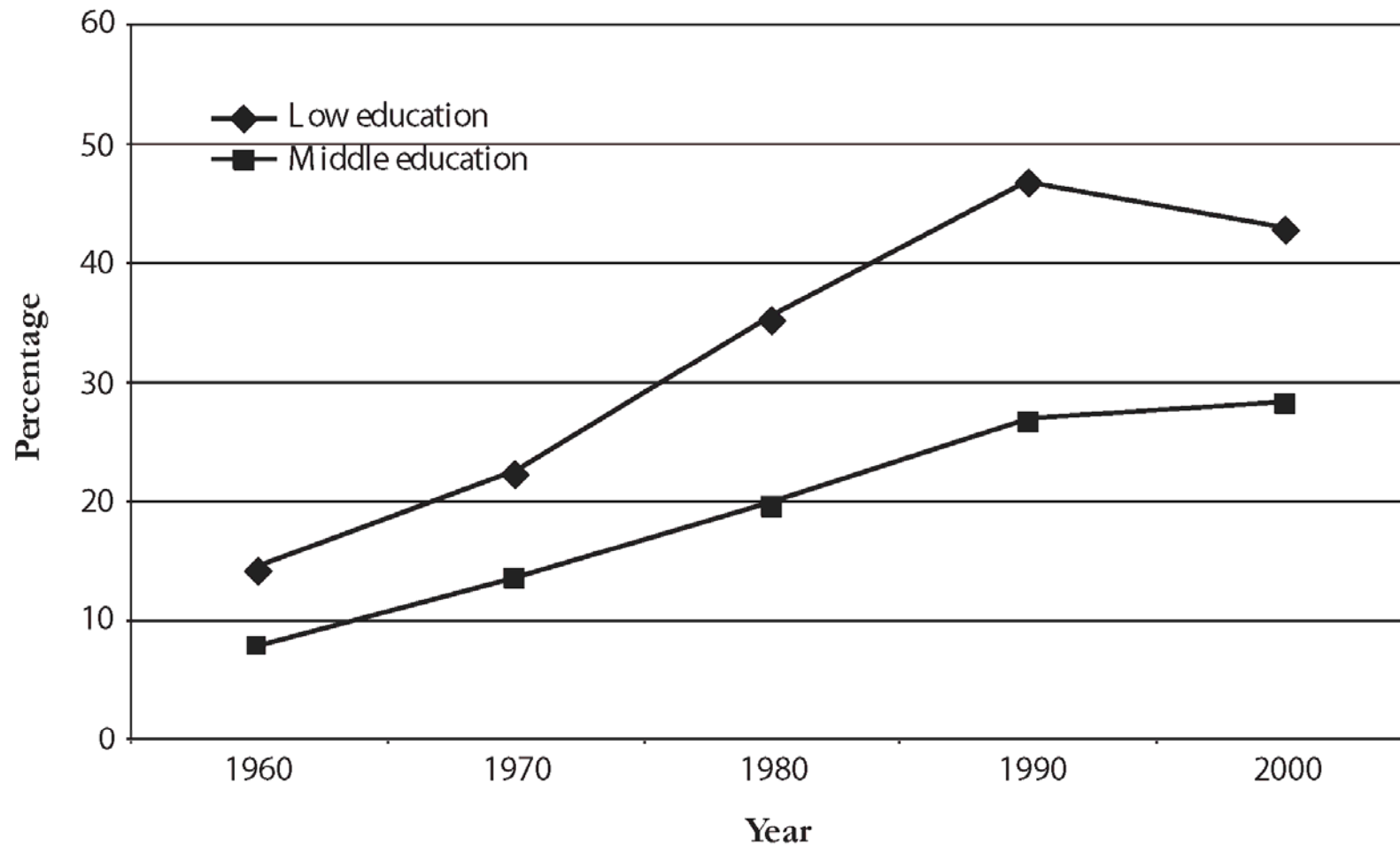


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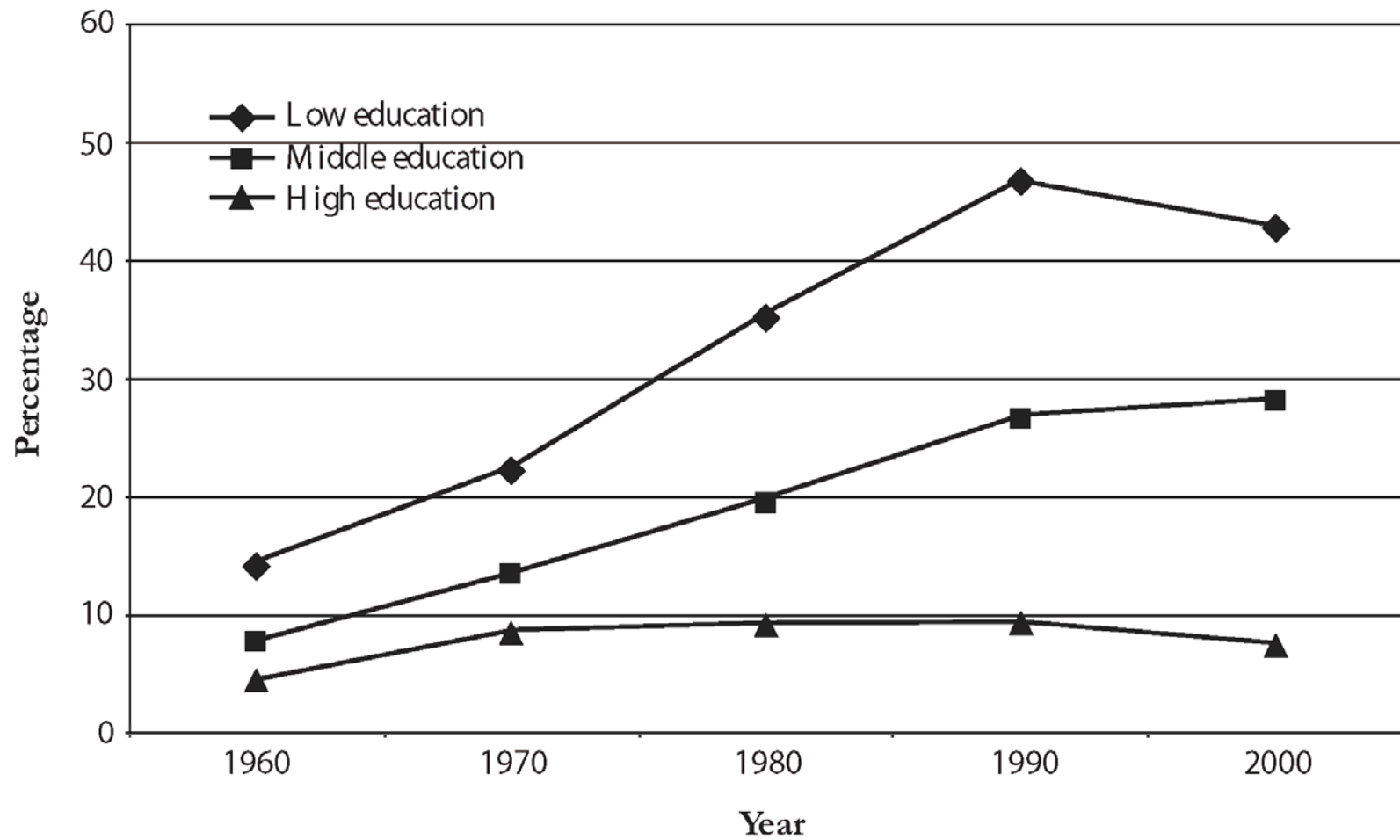
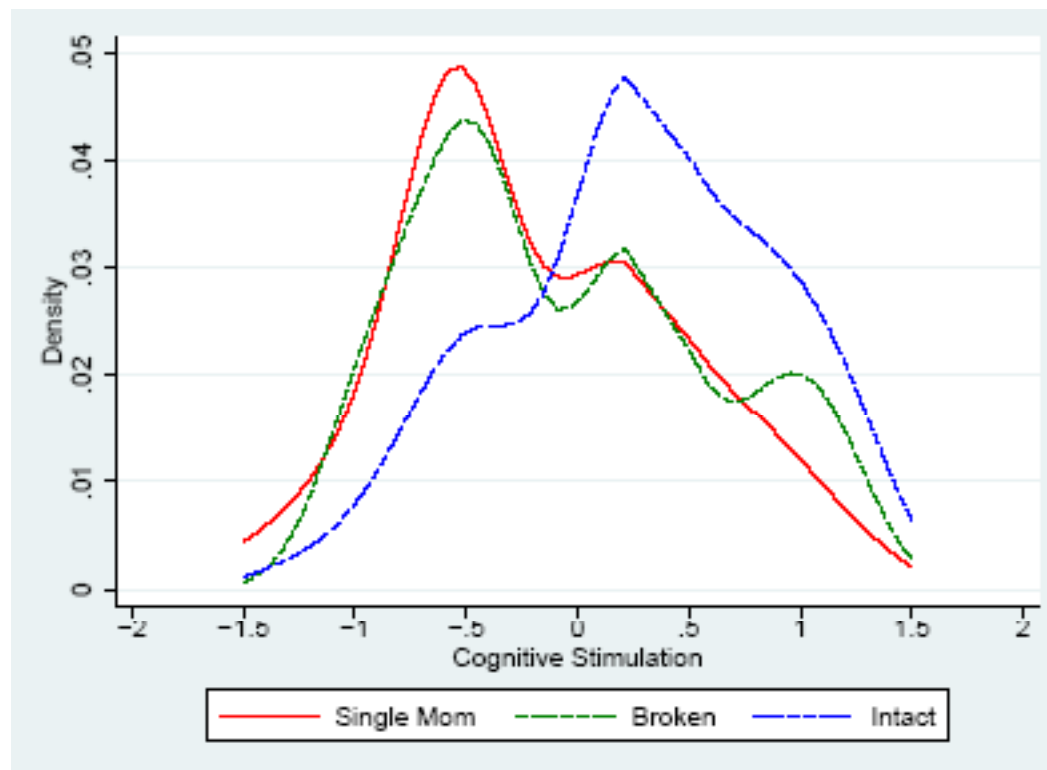


Figure 9a: Age 0-2, Female White Children, by Family Type, Cognitive Stimulation.

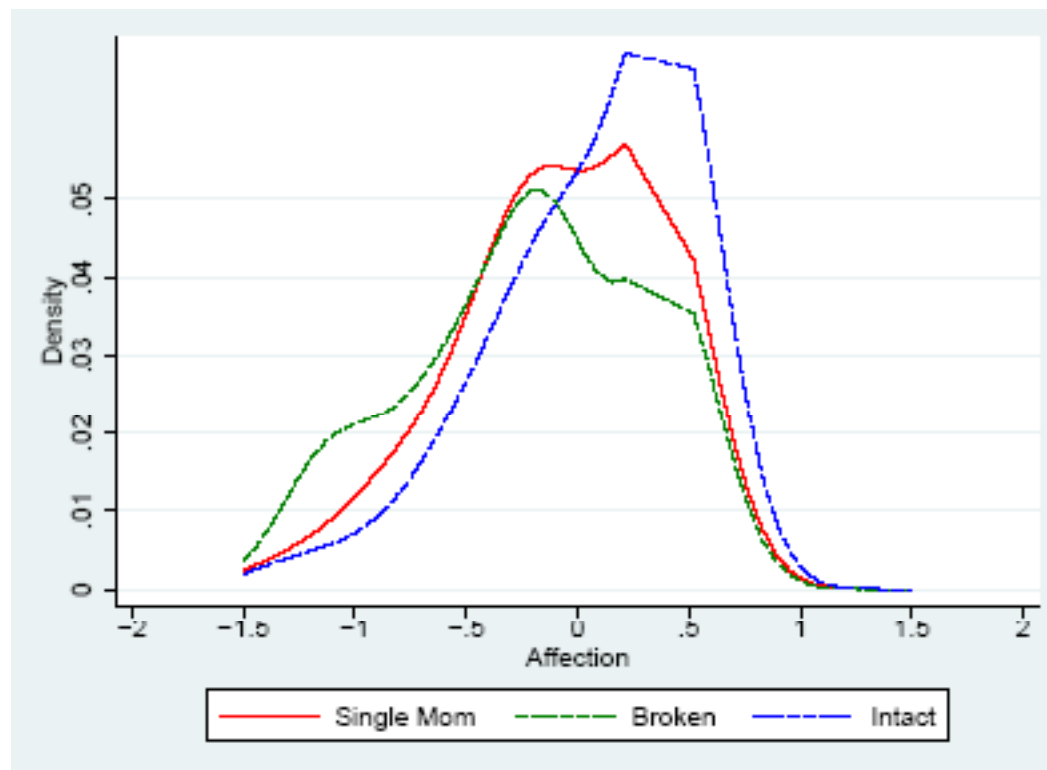
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Source: Seong Moon (2008) analysis of CNLSY data.

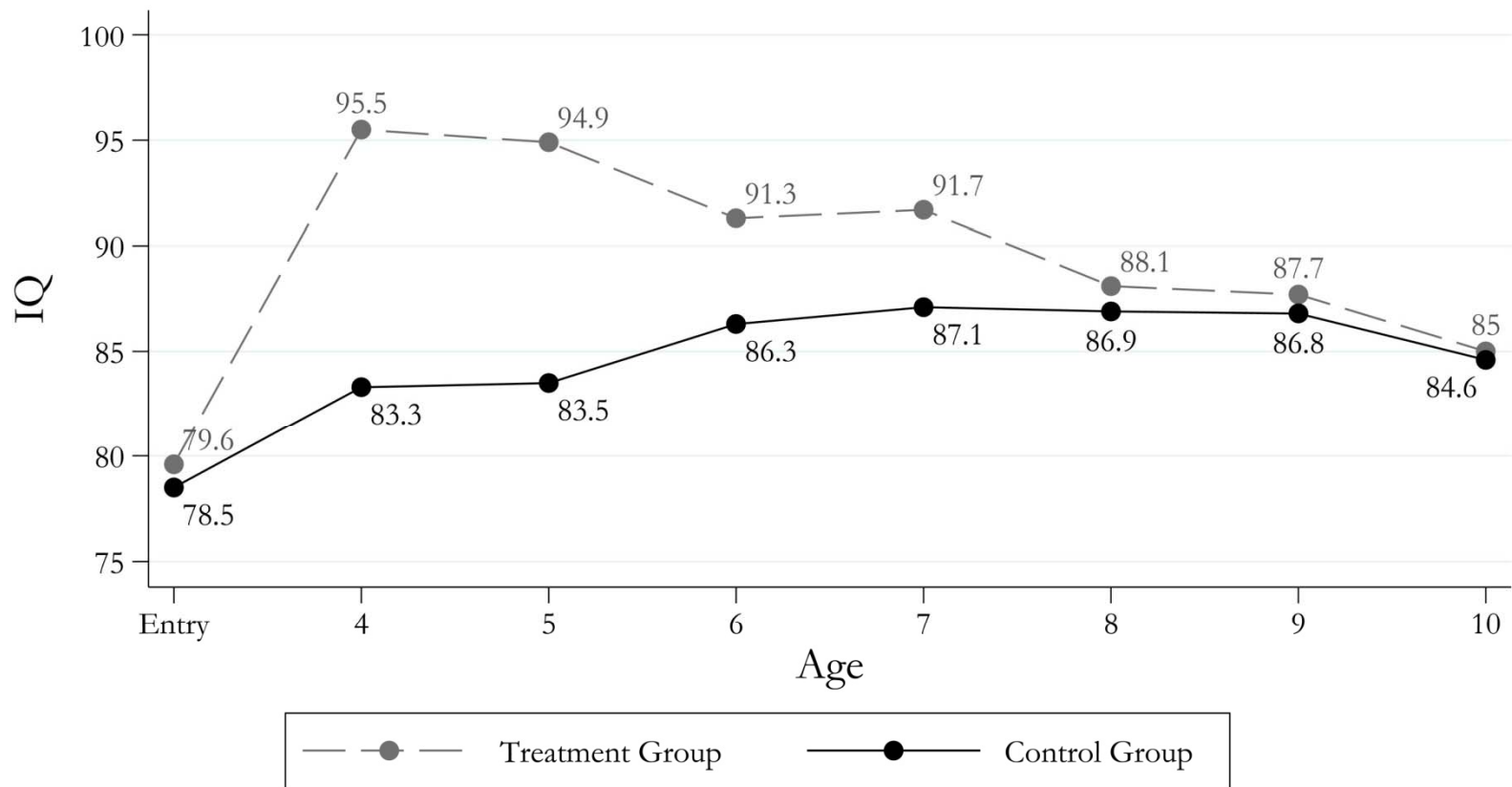
Figure 9b: Age 0-2, Female White Children, by Family Type, Affection.

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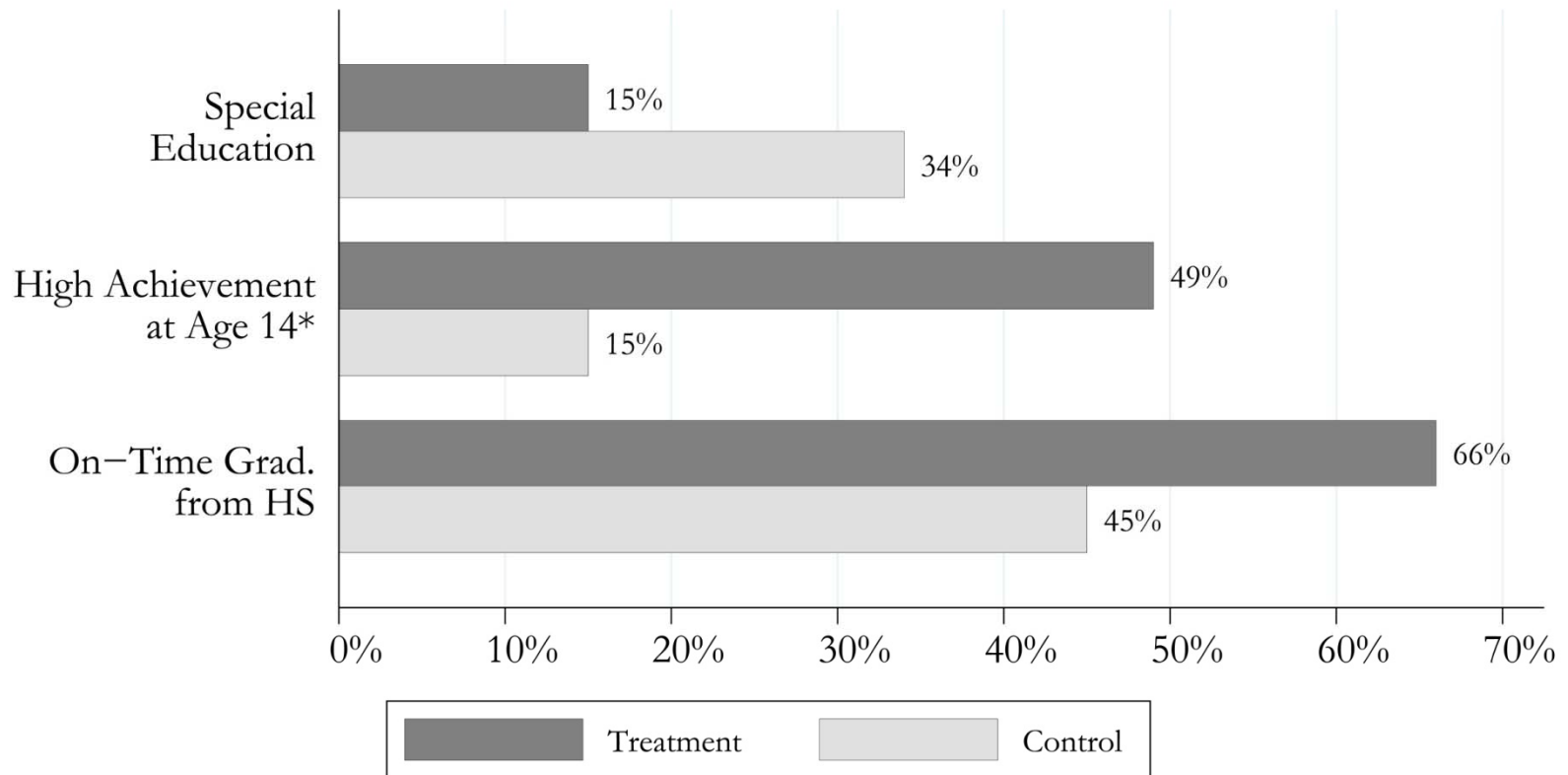
Source: Seong Moon (2008) analysis of CNLSY data.

Figure 10a: Perry Preschool Program  
IQ, by age and treatment group



Source: Perry Preschool Program. IQ measured on the Stanford-Binet Intelligence Scale (Terman & Merrill, 1960). Test was administered at program entry and each of the ages indicated.

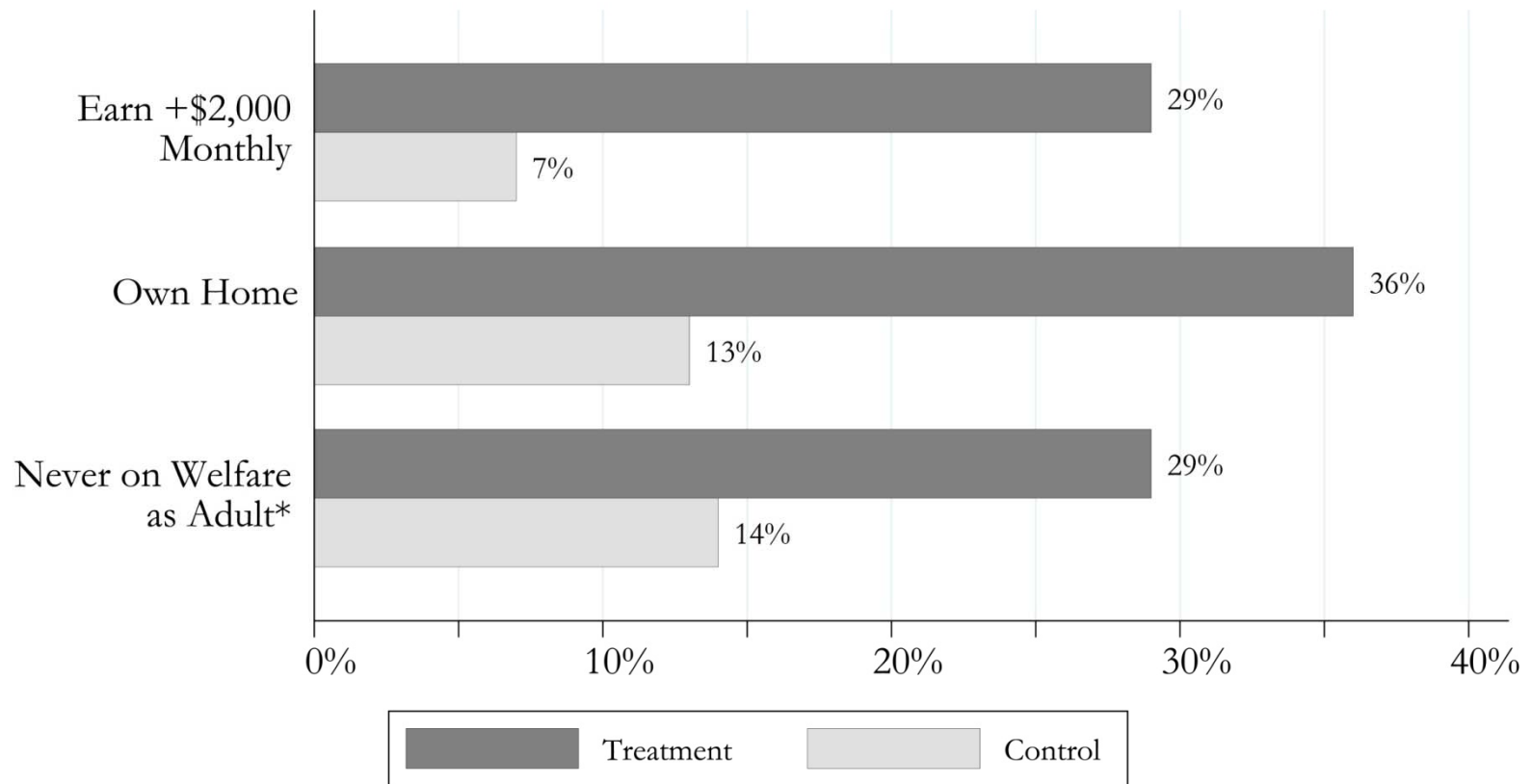
Figure 10b: Perry Preschool Program  
Educational effects, by treatment group



Source: Barnett (2004).

Notes: \*High achievement defined as performance at or above the lowest 10th percentile on the California Achievement Test (1970).

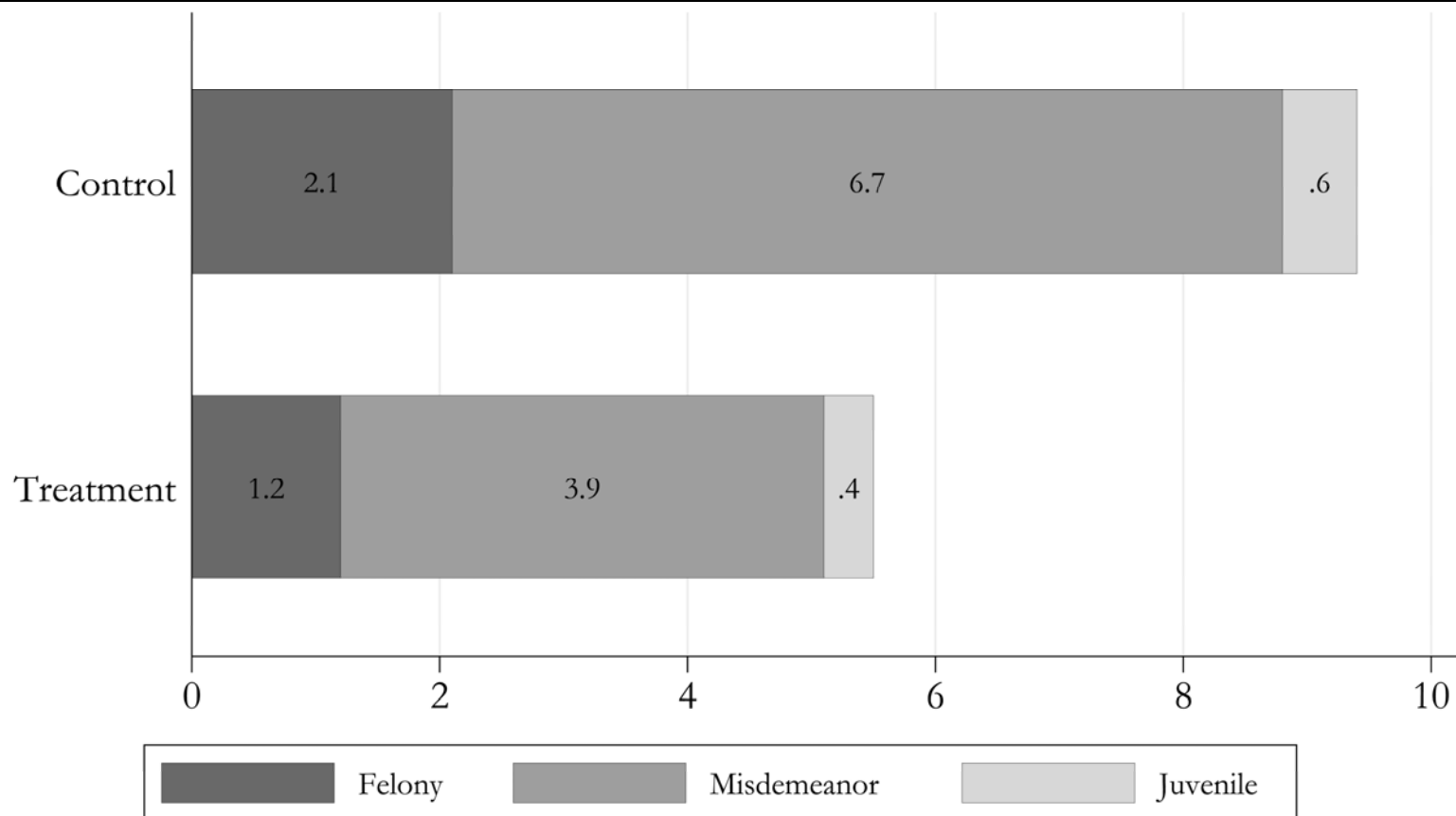
Figure 10c: Perry Preschool Program  
Economic effects at age 27, by treatment group



Source: Barnett (2004). \*Updated through Age 40 using recent Perry Preschool Program data, derived from self-report and all available state records.

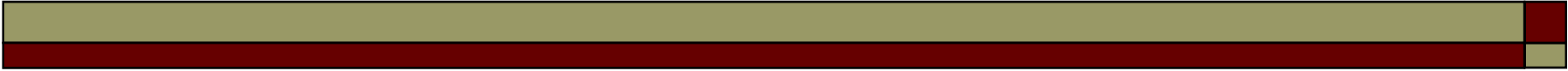


Figure 10d: Perry Preschool Program  
Arrests per person before age 40, by treatment group

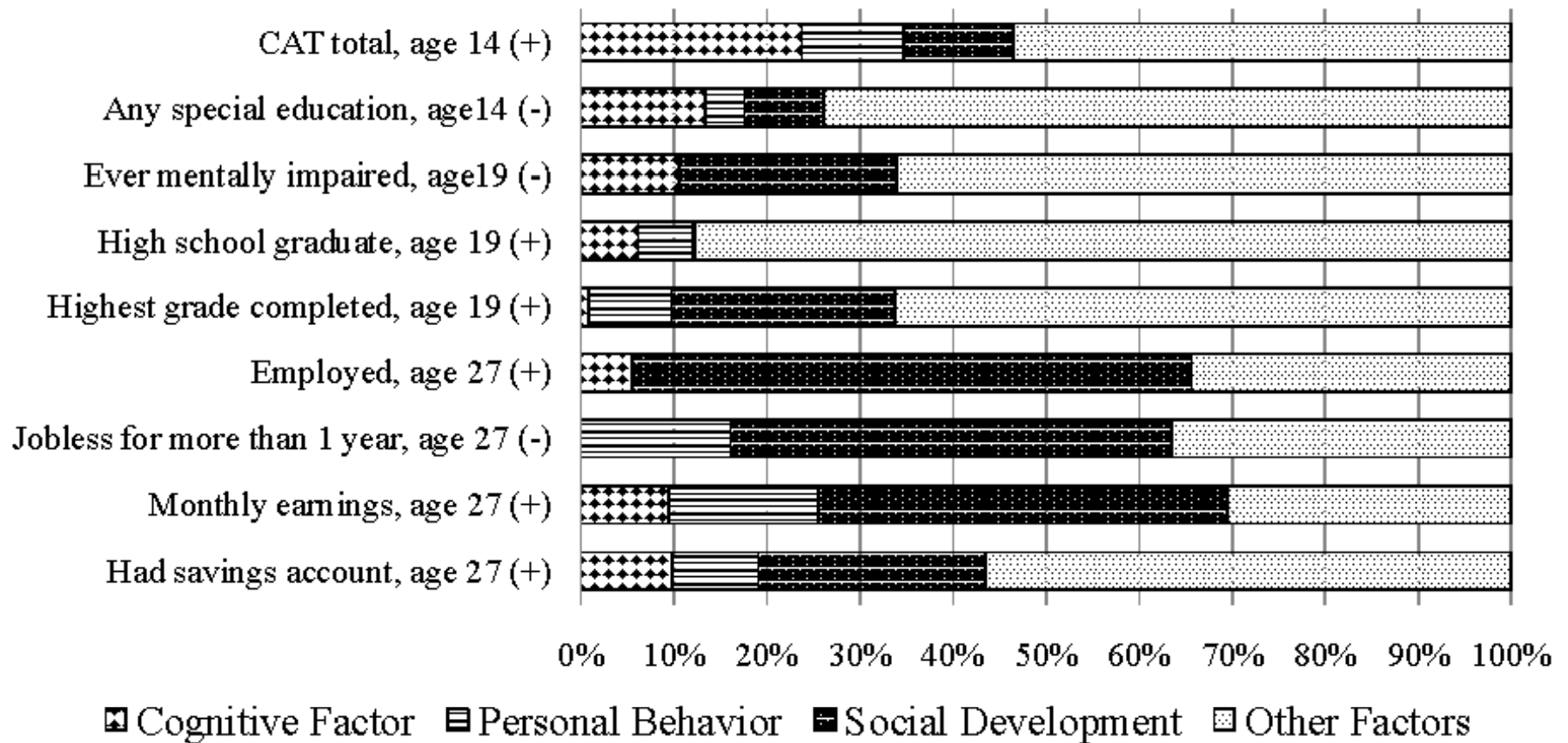


Source: Perry Preschool Program. Juvenile arrests are defined as arrests prior to age 19.

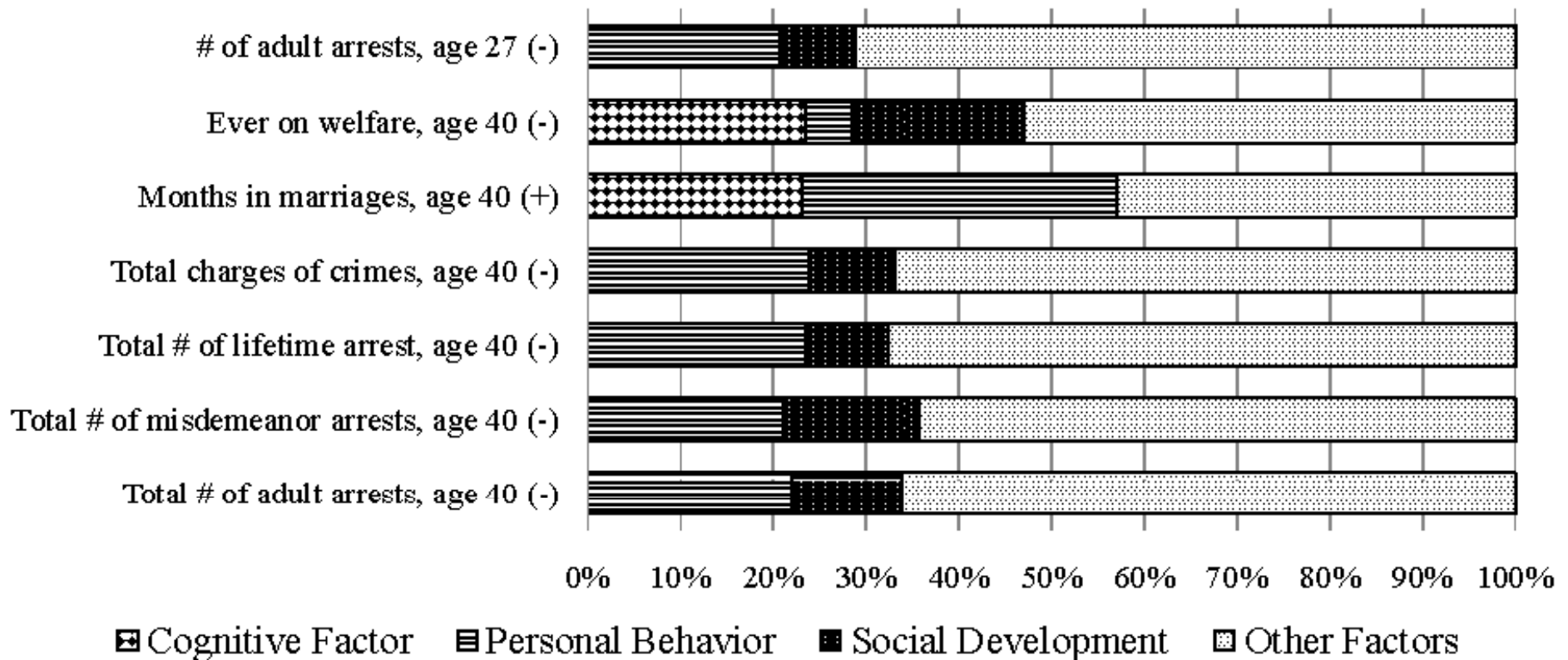
- 
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- ❑ Perry operates by enhancing the **noncognitive** skills of its participants.

- 
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  - ❑ Explains much of its treatment effect.

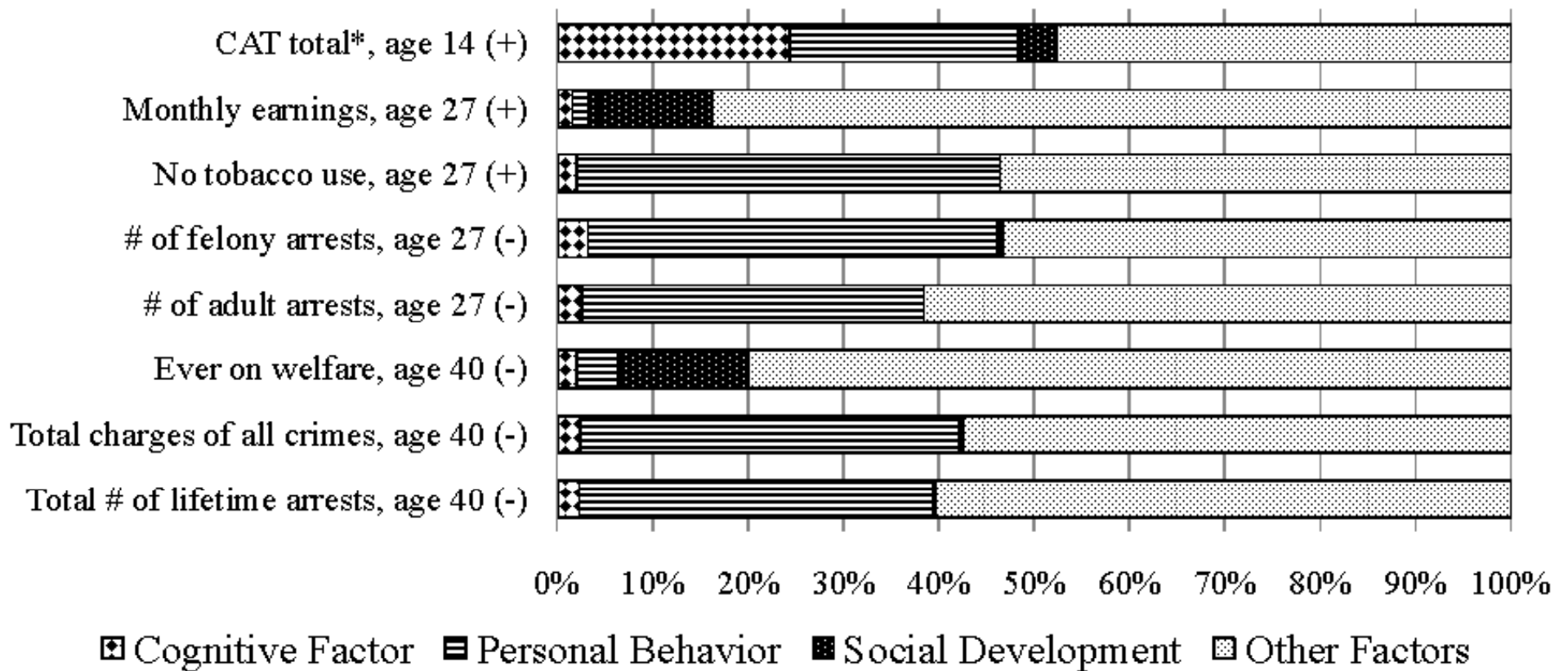
# Decomposition of Treatment Effects, Females, Part I



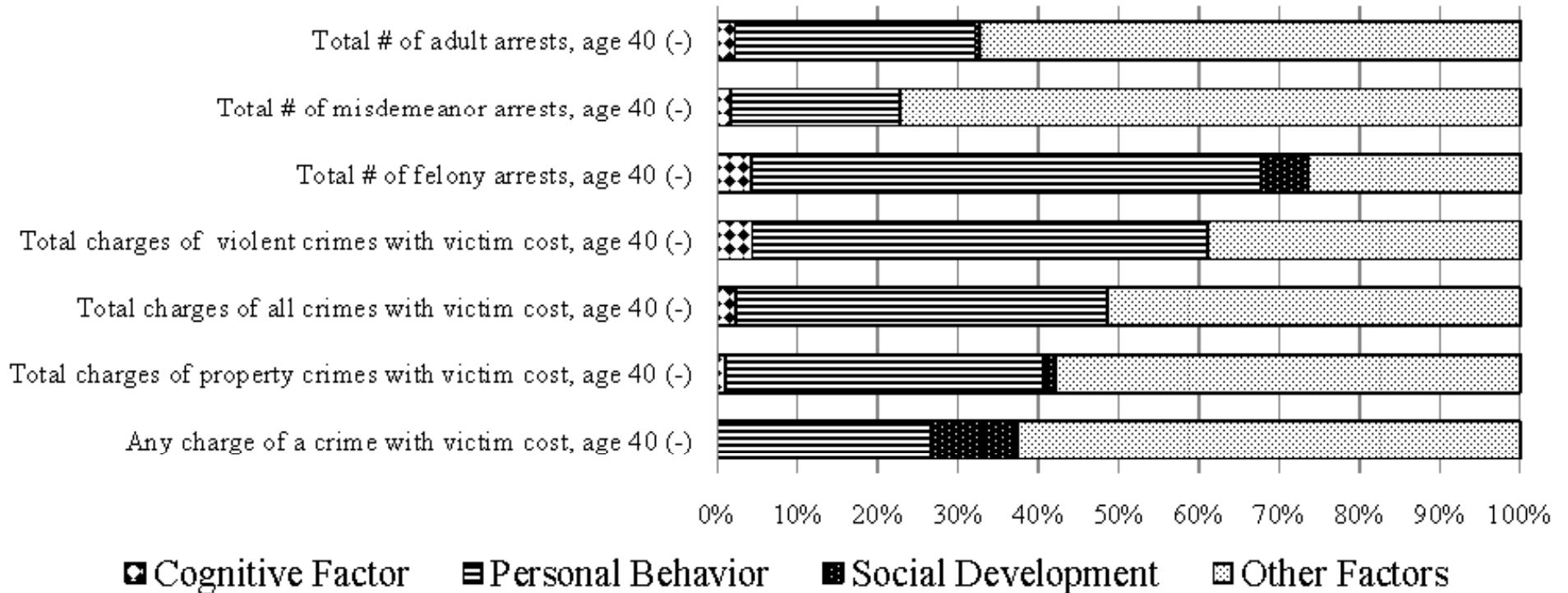
## Decomposition of Treatment Effects, Females, Part II



# Decomposition of Treatment Effects, Males, Part I



## Decomposition of Treatment Effects, Males, Part II



## Table 2: Comparisons of the Costs of Different Investment Strategies Investing young vs. waiting and remediating in adolescence

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Perry  
preschool  
program



Variables	Baseline	Early Investment in Children <sup>1</sup>
High School Graduation	0.4109	0.6579
Enrollment in College	0.0448	0.1264
Conviction	0.2276	0.1710
Probation	0.2152	0.1487
Welfare	0.1767	0.0905

Note: Constants include **Disadvantaged Children** (First Decile in the Distribution of Cognitive and Non-Cognitive Skills at Age 6) and **Mothers** (In First Decile in the Distribution of Cognitive and Non-Cognitive Skills at Ages 14-21)

<sup>1</sup>Changing initial conditions, moving children to the the 7th decile of distribution of skills only through early investment

<sup>2</sup>Moving investments at last transition from 1st to 9th decile



## Table 2: Comparisons of the Costs of Different Investment Strategies Investing young vs. waiting and remediating in adolescence

Perry  
preschool  
program



Variables	Baseline	Early Investment in Children <sup>1</sup>	Adolescent Intervention <sup>2</sup>	Results
High School Graduation	0.4109	<b>0.6579</b>	0.6391	Early investment results in <b>higher graduation rates</b>
Enrollment in College	0.0448	<b>0.1264</b>	0.1165	Early investment results in <b>higher enrollment</b>
Conviction	0.2276	<b>0.1710</b>	0.1773	Early investment results in <b>lower convictions</b>
Probation	0.2152	<b>0.1487</b>	0.1562	Early investment results in <b>lower probations</b>
Welfare	0.1767	<b>0.0905</b>	0.0968	Early investment results in <b>lower welfare recipients</b>

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Perry preschool program  
40% more costly

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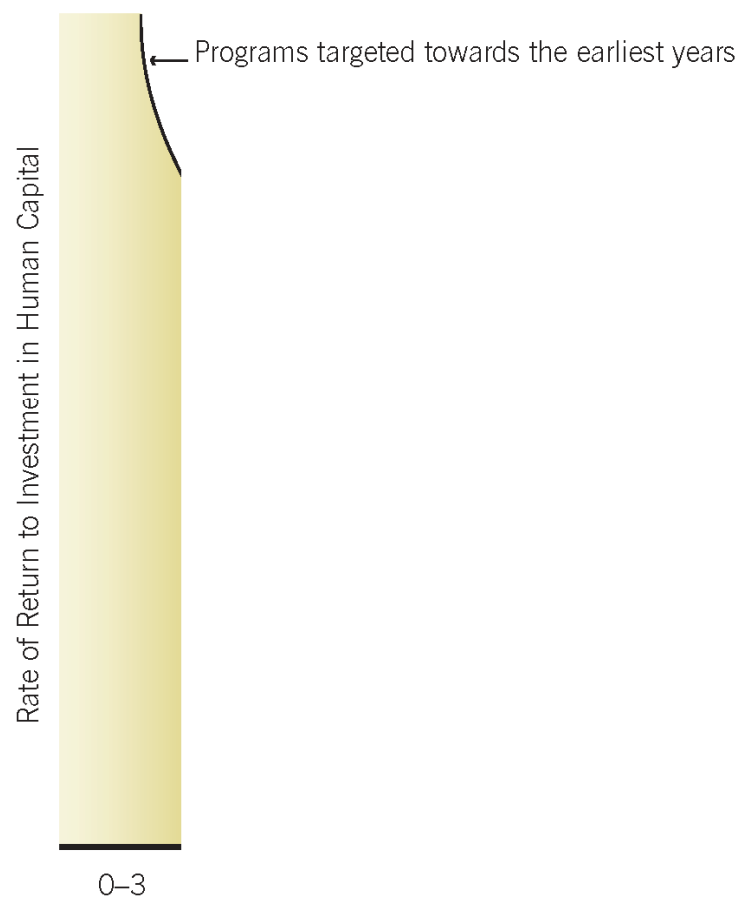
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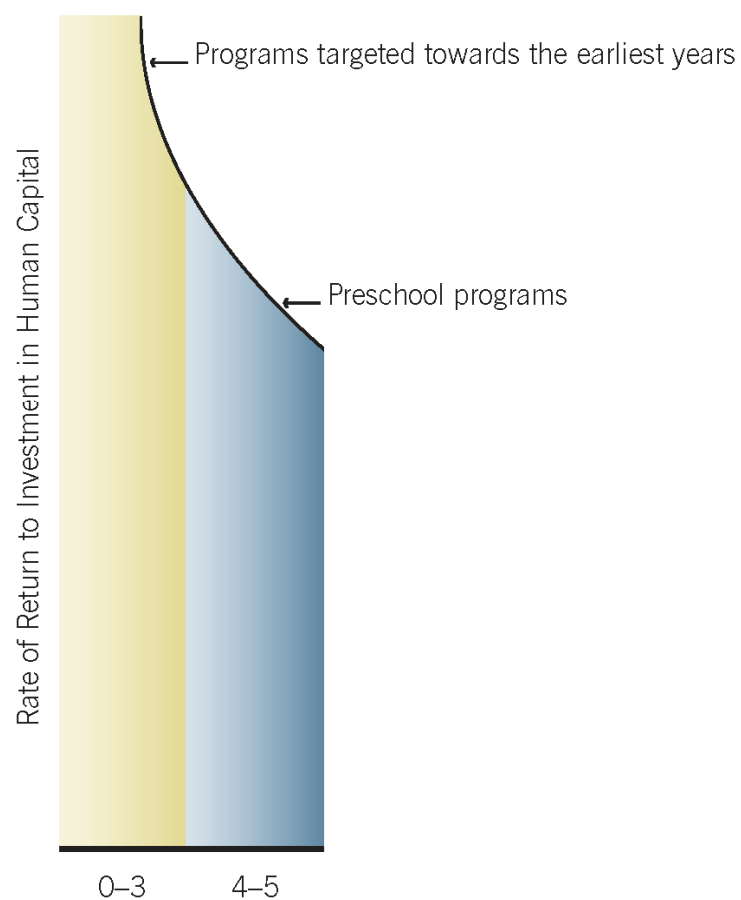
## Figure 11: Rates of Return to Human Capital Investment at Different Ages: Return to an Extra Dollar at Various Ages

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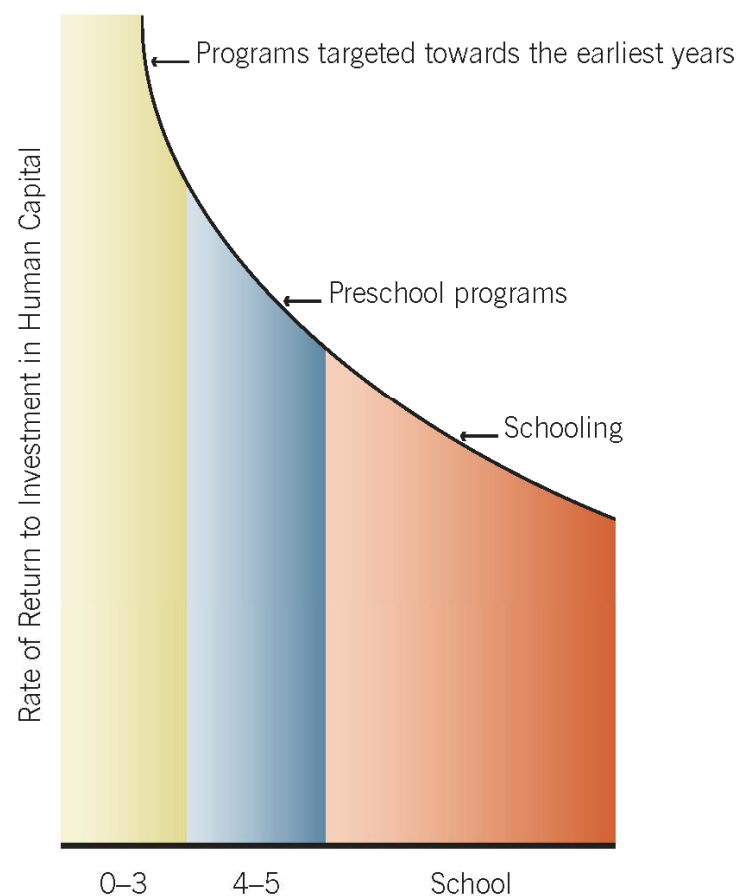
Source: Heckman (2008).

## Figure 11: Rates of Return to Human Capital Investment at Different Ages: Return to an Extra Dollar at Various Ages



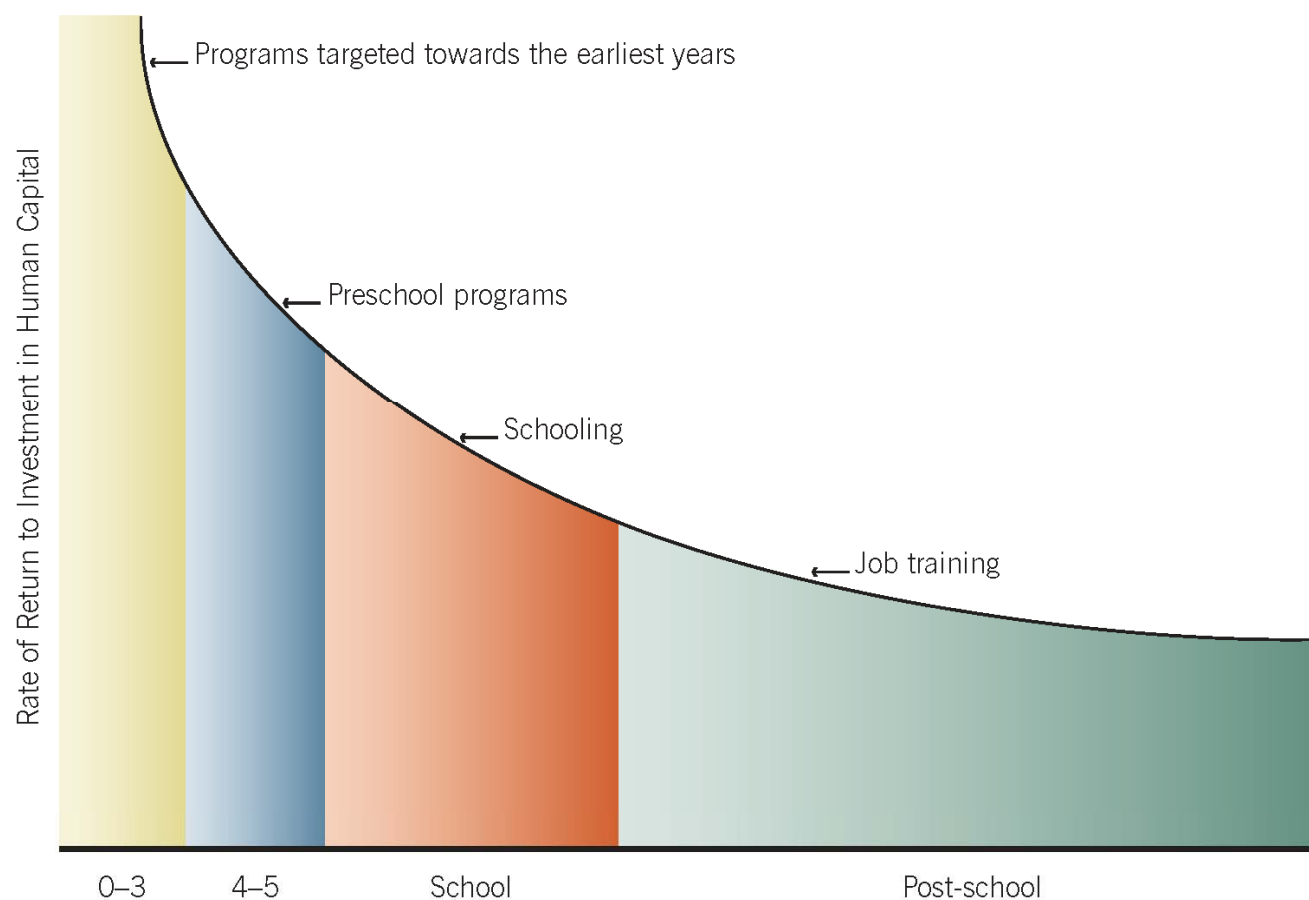
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Figure 11: Rates of Return to Human Capital Investment at Different Ages: Return to an Extra Dollar at Various Ages



Source: Heckman (2008).

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Source: Heckman (2008).



## Practical Issues

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A. Whom to target?



## Practical Issues

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A. Whom to target?

B. With what programs?





## Practical Issues

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- A. Whom to target?
- B. With what programs?
- C. Who should provide the programs?



## Practical Issues

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- A. Whom to target?
- B. With what programs?
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- D. Who should pay for them?



## Practical Issues

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- A. Whom to target?
- B. With what programs?
- C. Who should provide the programs?
- D. Who should pay for them?
- E. Issues of compliance.



## A. Whom to Target?

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- i. Returns higher to disadvantaged.



## A. Whom to Target?

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- i. Returns higher to disadvantaged.
- ii. What is the proper measure of disadvantage? Is it poverty?  
Measures of childhood home life?



## A. Whom to Target?

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- i. Returns higher to disadvantaged.
- ii. What is the proper measure of disadvantage? Is it poverty?  
Measures of childhood home life?
- iii. Evidence suggests quality of parenting is the key.



## A. Whom to Target?

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- i. Returns higher to disadvantaged.
- ii. What is the proper measure of disadvantage? Is it poverty?  
Measures of childhood home life?
- iii. Evidence suggests quality of parenting is the key.
- iv. Parenting is the scarce resource.



## A. Whom to Target?

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- v. Not always closely linked to family income or even parental education.





## A. Whom to Target?

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- v. Not always closely linked to family income or even parental education.
- vi. Explains in part why certain culture groups produce successful children and others do not.



## B. What Programs?

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## B. What Programs?

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- i. Programs that target the early years seem to have the greatest promise.
- ii. Nurse Family Partnership Program / Abecedarian / Perry
- iii. Home visits affect the lives of the parents, create a permanent change in the home environment.
- iv. Programs that build character and motivation—not just cognition—are essential.



## C. Who should Provide Them?

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- i. Respect the sanctity of early family life.



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- ii. Respect cultural diversity.



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- iv. Engage private industry and other social groups that
  - a. Draw in private resources.
  - b. Create community support.



## D. Who Pays?

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- i. Can make it universal to avoid stigmatization.



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- i. Can make it universal to avoid stigmatization.
- ii. Offer a sliding fee schedule to avoid deadweight losses.



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- i. Can make it universal to avoid stigmatization.
- ii. Offer a sliding fee schedule to avoid deadweight losses.
- iii. Mobilize private resources to support the subsidy.



## E. Compliance

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- ii. This may run counter to the values of parents (e.g., James Dobson).
- iii. There may be serious tension between the need of child and the acceptance of intervention by the parent.
- iv. Then there is a basic conflict between values of society (as it seeks to develop the potential of the child) and the values of the family.



## In Summary

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- They promote efficiency and reduce inequality.
- The returns to *later* interventions for the disadvantaged, especially cognitive interventions, are much lower.
- The reason is the technology of skill formation.
- Skill begets skill and early skill makes later skill acquisition easier.



## In Summary

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- Most are economically inefficient.
- Children from advantaged environments by and large receive substantial early investment.
- Children from disadvantaged environments more often do not.



## In Summary

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- There is a strong case for public support for funding interventions in early childhood for *disadvantaged* children.
- The measurement of disadvantage is the quality of parenting.
- The knowledge base needs to be expanded. A fruitful symbiosis of science and policy. Science guides policy and policy problems motivate scientific policy.