MO HealthNet
Managed Care Updates

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MO HealthNet Oversight Committee
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Statewide Managed Care

- The State of MO will issue a Request for Proposal (RFP) this spring to begin the process of moving Missouri’s Medicaid system to a statewide managed care system for low income custodial parents, pregnant women and children.
Planned Statewide MC Timeline

- **April 29, 2016**
  - RFP and Data Book prepared by the MO HealthNet Division will be made available by the O/A Division of Purchasing for competitive solicitation

- **July 1, 2016**
  - Bid/Proposal period closes. Materials due to the Office of Administration, Division of Purchasing.

- **July – September 2016**
  - Bids will be scored by an evaluation committee made of representatives from applicable state agencies

- **October 1, 2016**
  - Contracts will be awarded by the Office of Administration

- **October 2016 – April 2017**
  - The companies awarded the managed care contracts will develop their provider networks and begin pre-enrolling Medicaid participants

- **May 1, 2017**
  - Medicaid services through the statewide managed care system begin
Provisions of the RFP

- The first two months capitation payment will be delayed
- Three plans awarded statewide
- Contracts renewable annually for up to five years
- Dental benefit will be included in the same manner as the current managed care contracts
- To increase accountability of health plans the performance incentives capitation withhold will increase from 2.5% to 5%.
- Current 60% max market share per plan cap will be lowered to 55% to further right-size market share across plans
- No change in the minimum market share of 20%
- Allowance for Medicaid eligibility expansion, should the General Assembly pass legislation authorizing such expansion
Provisions of the RFP

- Services to remain carved out of the Managed Care Program to include:
  - Pharmacy
  - Services PA’d before the plan enrollment starts
  - Targeted Case Mgmt for Behavioral Health
  - Environmental Lead Assessment
  - Autism Waiver (up to the cap only)
  - Applied Behavior Analysis (ABA) for under 21 y.o.
  - Transplants
RFI Concepts Included in RFP

• Delay the first two months capitation payments over a period of time to manage the one-time costs of converting a FFS population to MC
• Minimize disruptions for participants and maximize efficiencies for care management through extending the contract period from a term of three years to five with optional renewals
  • Improved access
  • Improved quality
  • Improved workflow/relationships
  • Improved cost effectiveness
RFI Concepts Included in RFP

- Increasing Provider Incentive Programs (P4P) opportunities with:
  - Accountable Care Organization (ACO),
  - Health Homes
  - Local Community Care Coordination Programs (LCCCP)
  - Person Centered Medical Homes (PCMH)
  - Other Care Management Organizations
RFI Concepts Included in RFP

• Fully integrated IT and Care Management Systems
  o Allowing access to timely and accurate data to support care
• Universal Prior Authorization Form
  o Across all 3 health plans
• More robust data collection, allowing adjustment to improve quality
• Programmatic innovations, relationships and reimbursement policies, including incentives to risk sharing to improve costs and outcomes
Access Secret Shopper Survey

- Withhold Program Performance Indicator - Provider Panel Directory Completeness/Accuracy
  - Secret Shopper Surveys
    - Health Plan Website Accuracy
    - New Patient Acceptance Rates

- External Quality Review Organization (EQRO)
  Behavioral Health Concepts, Inc.
    - 2015 (July-Dec) Secret Shopper Results
      - Provider listing accuracy did not meet 90% requirement
        - PCPs ranged from 44% - 80%
        - Psychiatrists ranged from 43% - 63%
      - 42% of providers were not taking new patients
        - PCPs ranged from 42% - 72%
        - Psychiatrists ranged from 26% - 63%